

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS®**  
**3/1/02 - 3/31/02**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	1	1	1	4	5	0
\$20,000 - \$29,999	0	0	0	0	0	1	1
\$30,000 - \$39,999	1	0	0	1	2	6	5
\$40,000 - \$49,999	2	1	0	2	5	17	11
\$50,000 - \$59,999	3	0	0	6	9	26	16
\$60,000 - \$69,999	10	2	0	6	18	29	36
\$70,000 - \$79,999	9	6	0	10	25	62	46
\$80,000 - \$89,999	19	4	3	5	31	85	44
\$90,000 - \$99,999	21	19	0	11	51	91	43
\$100,000 - \$119,999	25	59	10	14	108	311	64
\$120,000 - \$139,999	27	71	11	19	128	389	85
\$140,000 - \$159,999	26	59	20	11	116	358	68
\$160,000 - \$179,999	16	51	15	6	88	372	63
\$180,000 - \$199,999	13	40	20	4	77	300	43
\$200,000 - \$249,999	19	73	51	7	150	583	101
\$250,000 - \$299,999	14	45	45	7	111	496	60
\$300,000 - \$399,999	12	40	69	5	126	781	67
\$400,000 - \$499,999	5	24	38	0	67	579	25
\$500,000 OR OVER	5	27	76	2	110	1868	49
<b>Totals</b>	<b>228</b>	<b>522</b>	<b>359</b>	<b>117</b>	<b>1226</b>	<b>6359</b>	<b>827</b>
<b>Average Price</b>							
(In Thousands \$)	<b>170.2</b>	<b>225.2</b>	<b>422.3</b>	<b>146.3</b>	<b>265.1</b>	<b>542.5</b>	<b>216.4</b>
<b>Median Price</b>							
(In Thousands \$)	<b>137.5</b>	<b>173.0</b>	<b>305.0</b>	<b>121.5</b>	<b>168.0</b>	<b>309.9</b>	<b>159.5</b>
<b>Total Dollar Volume Single Family (In Thousands) 307957.4</b>	<b>Total Dollar Volume Condominium (In Thousands) 17113.5</b>			<b>Total Home Sales Dollar Value (In Thousands) 325070.9</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	376	28		FHA	93	8	
31-60 Days	262	36		VA	22	0	
61-90 Days	178	18		FMHA	0	0	
91-120 Days	102	10		Exchange	1	0	
121-180 Days	122	13		Cash	200	30	
More than 180 Days	68	12		Bond/IDA	4	1	
<b>Total Units Sold</b>	<b>1109</b>	<b>117</b>		Carryback	6	1	
<b>Average Market Time</b>	<b>68.72</b>	<b>83.24</b>		Cash to Loan	1	0	
				Conventional	782	77	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>1109</b>	<b>117</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service.  
ARMLS does not guarantee nor is in any way responsible for its accuracy.  
Data maintained by ARMLS may not reflect all real estate activity in the market.*