

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
January 1-31, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS             3 4 OR CONDO TOTAL LISTED LISTED
-----
$ 19999 OR UNDER 0 0 0 1 1 1 6
$ 20000-$ 29999 0 0 0 6 6 5 7
$ 30000-$ 39999 2 1 0 2 5 15 26
$ 40000-$ 49999 1 0 0 8 9 20 39
$ 50000-$ 59999 5 1 0 12 18 41 44
$ 60000-$ 69999 9 4 0 17 30 60 74
$ 70000-$ 79999 20 14 3 18 55 104 82
$ 80000-$ 89999 16 48 8 14 86 227 69
$ 90000-$ 99999 15 53 9 8 85 330 47
$100000-$119999 17 116 22 15 170 662 82
$120000-$139999 13 85 37 11 146 637 69
$140000-$159999 6 37 16 3 62 405 38
$160000-$179999 2 25 17 1 45 357 27
$180000-$199999 2 18 12 1 33 297 21
$200000-$249999 1 15 31 2 49 514 26
$250000-$299999 2 8 23 1 34 325 17
$300000-$399999 1 6 21 0 28 333 14
$400000-$499999 1 7 7 0 15 161 2
$500000 OR OVER 2 2 19 0 23 423 4
-----
TOTALS 115 440 225 120 900 4917 694
-----
AVERAGE PRICE 113.4 133.9 265.5 85.8 157.8 276.0 112.4
(IN THOUSANDS $)
-----
MEDIAN PRICE 92.0 116.0 181.0 78.0 117.1 159.8 91.5
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY TOTAL DOLLAR VOLUME CONDOMINIUM TOTAL HOME SALES
(IN THOUSANDS $) (IN THOUSANDS $) (IN THOUSANDS $)
131716.5 10290.4 142006.9
-----
TIME ON MARKET OF UNITS SOLD TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO #SINGLE #CONDO
=====
1-30 DAYS 315 42 FH 154 29
31-60 DAYS 194 32 VA 32 2
61-90 DAYS 131 15 CO 452 57
91-120 DAYS 68 14 FM 1 0
121-180 DAYS 50 13 CT 0 0
MORE THAN 180 DAYS 22 4 CA 133 32
WR 2 0
TOTAL UNITS SOLD 780 120 CB 5 0
AVERAGE MARKET TIME 55.44 60.10 XC 0 0
RE 0 0
BD 0 0
SB 0 0
NO FINANCING REPORTED 1 0
-----
TOTAL 780 120
-----

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
February 1-28, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER 0 1 1 0 2 1 5
$ 20000-$ 29999 0 1 0 4 5 5 6
$ 30000-$ 39999 0 1 0 4 5 10 28
$ 40000-$ 49999 1 3 0 13 17 18 42
$ 50000-$ 59999 7 0 1 7 15 43 45
$ 60000-$ 69999 10 10 2 12 34 57 72
$ 70000-$ 79999 23 25 5 13 66 112 80
$ 80000-$ 89999 24 54 7 19 104 235 71
$ 90000-$ 99999 16 77 15 17 125 309 51
$100000-$119999 20 113 40 15 188 728 84
$120000-$139999 13 104 35 11 163 685 55
$140000-$159999 3 55 38 3 99 434 32
$160000-$179999 5 43 37 5 90 374 29
$180000-$199999 1 18 13 0 32 304 21
$200000-$249999 6 28 38 7 79 534 23
$250000-$299999 1 7 36 2 46 363 13
$300000-$399999 1 11 22 2 36 344 15
$400000-$499999 0 3 7 0 10 166 2
$500000 OR OVER 0 3 23 1 27 452 5
-----
TOTALS 131 557 320 135 1143 5174 679
-----
AVERAGE PRICE 104.7 134.4 232.3 102.6 154.7 276.7 111.3
(IN THOUSANDS $)
-----
MEDIAN PRICE 90.0 119.0 167.0 85.5 121.0 159.0 89.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY TOTAL DOLLAR VOLUME CONDOMINIUM TOTAL HOME SALES
(IN THOUSANDS $) (IN THOUSANDS $) (IN THOUSANDS $)
162931.3 13845.9 176777.2
-----
TIME ON MARKET OF UNITS SOLD TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO #SINGLE #CONDO
=====
1-30 DAYS 410 51 FH 234 31
31-60 DAYS 256 41 VA 41 1
61-90 DAYS 147 18 CO 557 70
91-120 DAYS 107 11 FM 3 0
121-180 DAYS 62 7 CT 2 0
MORE THAN 180 DAYS 26 7 CA 164 31
WR 4 0
TOTAL UNITS SOLD 1008 135 CB 3 1
AVERAGE MARKET TIME 53.22 55.26 XC 0 0
RE 0 0
BD 0 1
SB 0 0
NO FINANCING REPORTED 0 0
-----
TOTAL 1008 135
=====

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
March 1-31, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER      1 0 0 0 1 4 5
$ 20000-$ 29999      2 2 0 2 6 4 7
$ 30000-$ 39999      4 2 0 5 11 9 33
$ 40000-$ 49999      6 3 0 10 19 21 44
$ 50000-$ 59999      8 1 0 21 30 42 39
$ 60000-$ 69999     17 3 2 28 50 51 82
$ 70000-$ 79999     24 16 4 34 78 113 90
$ 80000-$ 89999     45 60 13 21 139 199 74
$ 90000-$ 99999     28 115 18 19 180 291 57
$100000-$119999    33 197 58 31 319 736 77
$120000-$139999    20 128 53 15 216 693 52
$140000-$159999     8 79 61 7 155 492 33
$160000-$179999     7 62 43 2 114 378 34
$180000-$199999     5 43 48 3 99 311 23
$200000-$249999     6 33 66 6 111 539 26
$250000-$299999     3 19 37 1 60 347 17
$300000-$399999     5 12 42 1 60 367 12
$400000-$499999     2 6 23 0 31 194 3
$500000 OR OVER     1 11 39 0 51 467 5
-----
TOTALS                225 792 507 206 1730 5258 713
-----
AVERAGE PRICE        112.0 145.6 268.4 91.9 170.8 280.3 111.3
(IN THOUSANDS $)
-----
MEDIAN PRICE          90.9 119.9 180.0 81.0 121.5 159.9 88.5
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)     (IN THOUSANDS $)     (IN THOUSANDS $)
276580.6              18924.7               295505.4
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                629 75      FH          322 40
31-60 DAYS              413 53      VA          56 2
61-90 DAYS              222 34      CO         873 108
91-120 DAYS             118 20      FM          5 1
121-180 DAYS            101 18      CT          1 0
MORE THAN 180 DAYS      41 6        CA         252 53
-----
TOTAL UNITS SOLD        1524 206    WR          4 0
AVERAGE MARKET TIME    52.63 58.12  CB          9 2
                        RE          1 0
                        BD          0 0
                        SB          1 0
                        NO FINANCING REPORTED 0 0
-----
TOTAL                   1524 206
-----

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
April 1-30, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER 1 0 0 1 2 3 3
$ 20000-$ 29999 3 0 0 0 3 5 4
$ 30000-$ 39999 2 0 0 4 6 9 27
$ 40000-$ 49999 5 0 0 6 11 26 43
$ 50000-$ 59999 4 1 0 14 19 39 44
$ 60000-$ 69999 10 5 0 25 40 49 69
$ 70000-$ 79999 16 12 5 17 50 90 87
$ 80000-$ 89999 22 62 5 17 106 179 76
$ 90000-$ 99999 19 94 22 19 154 264 54
$100000-$119999 15 182 41 16 254 709 77
$120000-$139999 17 135 46 9 207 694 48
$140000-$159999 14 84 36 4 138 498 34
$160000-$179999 7 50 37 4 98 362 43
$180000-$199999 6 21 29 1 57 326 22
$200000-$249999 4 27 46 3 80 548 29
$250000-$299999 6 10 45 3 64 344 20
$300000-$399999 0 14 23 0 37 366 13
$400000-$499999 0 1 9 0 10 204 5
$500000 OR OVER 1 6 27 0 34 481 7
-----
TOTALS 152 704 371 143 1370 5196 705
-----
AVERAGE PRICE 114.5 136.2 240.7 93.2 157.6 286.1 117.6
(IN THOUSANDS $)
-----
MEDIAN PRICE 94.0 119.9 174.9 85.0 124.0 162.5 90.0
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY TOTAL DOLLAR VOLUME CONDOMINIUM TOTAL HOME SALES
(IN THOUSANDS $) (IN THOUSANDS $) (IN THOUSANDS $)
202592.6 13325.4 215918.1
-----
TIME ON MARKET OF UNITS SOLD TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO #SINGLE #CONDO
=====
1-30 DAYS 512 58 FH 280 19
31-60 DAYS 326 38 VA 44 5
61-90 DAYS 179 26 CO 702 83
91-120 DAYS 82 11 FM 1 0
121-180 DAYS 92 8 CT 2 0
MORE THAN 180 DAYS 36 2 CA 184 35
WR 3 0
TOTAL UNITS SOLD 1227 143 CB 9 1
AVERAGE MARKET TIME 53.18 49.66 XC 1 0
RE 0 0
BD 0 0
SB 0 0
NO FINANCING REPORTED 1 0
-----
TOTAL 1227 143
-----

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
May 1-31, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER 1 1 0 0 2 1 2
$ 20000-$ 29999 2 0 0 4 6 6 5
$ 30000-$ 39999 6 3 0 7 16 7 26
$ 40000-$ 49999 4 2 0 10 16 27 47
$ 50000-$ 59999 5 0 2 11 18 35 50
$ 60000-$ 69999 8 7 2 15 32 48 89
$ 70000-$ 79999 14 21 3 30 68 80 87
$ 80000-$ 89999 34 52 6 23 115 164 74
$ 90000-$ 99999 28 121 23 22 194 296 60
$100000-$119999 35 231 57 23 346 690 77
$120000-$139999 21 170 77 16 284 668 66
$140000-$159999 7 95 50 10 162 491 48
$160000-$179999 3 54 54 3 114 365 31
$180000-$199999 2 39 30 1 72 305 27
$200000-$249999 4 38 72 2 116 538 27
$250000-$299999 2 26 42 3 73 329 18
$300000-$399999 2 15 35 4 56 349 11
$400000-$499999 0 4 18 1 23 194 5
$500000 OR OVER 1 6 29 1 37 483 7
-----
TOTALS 179 885 500 186 1750 5076 757
-----
AVERAGE PRICE 106.4 139.6 227.6 101.9 157.3 285.7 114.9
(IN THOUSANDS $)
-----
MEDIAN PRICE 95.0 120.0 168.9 88.0 123.0 162.0 89.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY TOTAL DOLLAR VOLUME CONDOMINIUM TOTAL HOME SALES
(IN THOUSANDS $) (IN THOUSANDS $) (IN THOUSANDS $)
256403.3 18949.4 275352.7
-----
TIME ON MARKET OF UNITS SOLD TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO #SINGLE #CONDO
=====
1-30 DAYS 647 71 FH 369 33
31-60 DAYS 418 47 VA 63 6
61-90 DAYS 243 30 CO 869 105
91-120 DAYS 117 20 FM 4 0
121-180 DAYS 81 15 CT 5 0
MORE THAN 180 DAYS 58 3 CA 244 38
WR 4 0
TOTAL UNITS SOLD 1564 186 CB 5 4
AVERAGE MARKET TIME 52.60 54.35 XC 0 0
RE 0 0
BD 0 0
SB 1 0
NO FINANCING REPORTED 0 0
-----
TOTAL 1564 186
-----

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
June 1-30, 2001

```

=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0   1   0   0   1       1       2
$ 20000-$ 29999     1   0   0   3   4       5       4
$ 30000-$ 39999     3   0   0   7  10      14      30
$ 40000-$ 49999     5   1   0  10  16      28      49
$ 50000-$ 59999     4   2   0  11  17      21      50
$ 60000-$ 69999     9   4   0  17  30      47      75
$ 70000-$ 79999    14  14   0  24  52      81      74
$ 80000-$ 89999    38  49  11  21 119     178     70
$ 90000-$ 99999    16  84  21  25 146     324     52
$100000-$119999   30 194  42  21 287     738     76
$120000-$139999   23 174  41  11 249     672     63
$140000-$159999    6  73  56   7 142     475     59
$160000-$179999    6  59  39   6 110     357     39
$180000-$199999    1  40  41   1  83     304     29
$200000-$249999    7  57  67   6 137     506     26
$250000-$299999    2  18  44   2  66     342     17
$300000-$399999    3   8  44   0  55     343     13
$400000-$499999    1  10  16   0  27     190     4
$500000 OR OVER    1   6  33   0  40     455     8
-----
TOTALS              170  794  455  172 1591     5081     740
-----
AVERAGE PRICE      114.5 145.7 254.8  94.1 168.0     283.0     118.0
(IN THOUSANDS $)
-----
MEDIAN PRICE        96.0 125.0 188.9  85.4 128.5     159.5     93.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)      (IN THOUSANDS $)      (IN THOUSANDS $)
251090.4              16183.9                267274.2
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                604   63      FH           303   31
31-60 DAYS              380   54      VA           51    2
61-90 DAYS              236   22      CO          808  101
91-120 DAYS             106   13      FM           2    0
121-180 DAYS            61   14      CT           2    0
MORE THAN 180 DAYS      32    6      CA          244  37
WR                       2    0
TOTAL UNITS SOLD         1419  172     CB           7    1
AVERAGE MARKET TIME    49.11 55.42   XC           0    0
RE                       0    0
BD                       0    0
SB                       0    0
NO FINANCING REPORTED   0    0
-----
TOTAL                    1419  172
-----

```

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
July 1-31, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	1	1	0	0	2	4	2	
\$ 20000-\$ 29999	2	0	0	2	4	3	7	
\$ 30000-\$ 39999	1	0	0	9	10	10	29	
\$ 40000-\$ 49999	1	1	0	10	12	26	47	
\$ 50000-\$ 59999	7	1	1	12	21	23	52	
\$ 60000-\$ 69999	8	5	0	26	39	66	61	
\$ 70000-\$ 79999	11	16	2	25	54	92	66	
\$ 80000-\$ 89999	24	36	6	19	85	202	69	
\$ 90000-\$ 99999	21	82	18	14	135	302	50	
\$100000-\$119999	26	172	45	30	273	780	62	
\$120000-\$139999	15	154	62	7	238	707	67	
\$140000-\$159999	9	104	51	6	170	495	58	
\$160000-\$179999	4	56	37	9	106	376	35	
\$180000-\$199999	0	38	36	2	76	281	29	
\$200000-\$249999	6	42	69	1	118	516	27	
\$250000-\$299999	2	22	52	1	77	355	20	
\$300000-\$399999	1	17	30	0	48	351	16	
\$400000-\$499999	0	11	19	0	30	183	4	
\$500000 OR OVER	0	4	23	1	28	492	7	
TOTALS	139	762	451	174	1526	5264	708	
AVERAGE PRICE (IN THOUSANDS \$)	106.7	147.2	236.4	92.6	163.6	284.5	120.5	
MEDIAN PRICE (IN THOUSANDS \$)	95.0	128.0	180.0	81.5	130.0	158.5	94.9	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	233592.3		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	16105.9		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	249698.2	
TIME ON MARKET OF UNITS SOLD #SINGLE #CONDO			TYPES OF FINANCING OF UNITS SOLD #SINGLE #CONDO					
1-30 DAYS	577	62	FH	292	30			
31-60 DAYS	351	52	VA	45	5			
61-90 DAYS	201	26	CO	810	95			
91-120 DAYS	115	17	FM	3	0			
121-180 DAYS	81	11	CT	3	0			
MORE THAN 180 DAYS	27	6	CA	193	44			
	----	----	WR	2	0			
TOTAL UNITS SOLD	1352	174	CB	3	0			
AVERAGE MARKET TIME	50.49	57.16	XC	1	0			
			RE	0	0			
			BD	0	0			
			SB	0	0			
			NO FINANCING REPORTED	0	0			
				----	----			
			TOTAL	1352	174			

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
August 1-31, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	0	1	0	0	1	0	1	
\$ 20000-\$ 29999	4	0	0	3	7	2	10	
\$ 30000-\$ 39999	6	2	0	6	14	11	27	
\$ 40000-\$ 49999	2	5	1	10	18	25	42	
\$ 50000-\$ 59999	1	0	0	20	21	29	49	
\$ 60000-\$ 69999	12	5	1	15	33	68	69	
\$ 70000-\$ 79999	17	14	2	24	57	96	48	
\$ 80000-\$ 89999	26	39	8	22	95	199	69	
\$ 90000-\$ 99999	22	76	27	17	142	316	60	
\$100000-\$119999	36	186	39	27	288	807	60	
\$120000-\$139999	10	157	73	16	256	684	68	
\$140000-\$159999	9	102	47	10	168	502	66	
\$160000-\$179999	6	51	36	3	96	394	32	
\$180000-\$199999	4	52	41	3	100	274	35	
\$200000-\$249999	3	39	67	7	116	501	27	
\$250000-\$299999	1	17	35	1	54	370	21	
\$300000-\$399999	0	16	41	1	58	345	13	
\$400000-\$499999	1	3	22	0	26	184	5	
\$500000 OR OVER	1	3	35	0	39	521	6	
TOTALS	161	768	475	185	1589	5328	708	
AVERAGE PRICE (IN THOUSANDS \$)	108.0	141.8	248.1	95.6	164.8	285.0	120.5	
MEDIAN PRICE (IN THOUSANDS \$)	95.0	125.9	180.0	85.0	128.9	157.9	97.5	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	244123.9		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	17683.1		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	261807.0	
TIME ON MARKET OF UNITS SOLD	#SINGLE #CONDO		TYPES OF FINANCING OF UNITS SOLD					
			#SINGLE #CONDO					
1-30 DAYS	580	73	FH	293 33				
31-60 DAYS	393	48	VA	36 3				
61-90 DAYS	210	34	CO	812 110				
91-120 DAYS	113	9	FM	0 1				
121-180 DAYS	78	14	CT	0 0				
MORE THAN 180 DAYS	30	7	CA	248 36				
			WR	3 0				
TOTAL UNITS SOLD	1404	185	CB	7 0				
AVERAGE MARKET TIME	50.98	58.85	XC	0 2				
			RE	1 0				
			BD	2 0				
			SB	0 0				
			NO FINANCING REPORTED	2 0				
			TOTAL	1404 185				

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
September 1-30, 2001

PRICE CLASS	SALES					LISTINGS	
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED
\$ 19999 OR UNDER	0	0	0	0	0	2	0
\$ 20000-\$ 29999	0	0	0	1	1	5	12
\$ 30000-\$ 39999	3	0	0	2	5	14	28
\$ 40000-\$ 49999	3	1	0	14	18	18	37
\$ 50000-\$ 59999	10	1	1	12	24	41	39
\$ 60000-\$ 69999	8	6	1	16	31	73	76
\$ 70000-\$ 79999	9	6	0	19	34	101	49
\$ 80000-\$ 89999	19	41	9	20	89	189	69
\$ 90000-\$ 99999	20	85	21	15	141	328	72
\$100000-\$119999	18	168	51	24	261	826	67
\$120000-\$139999	17	147	41	7	212	735	67
\$140000-\$159999	13	90	42	11	156	510	68
\$160000-\$179999	7	43	39	3	92	402	28
\$180000-\$199999	7	29	21	0	57	269	32
\$200000-\$249999	7	40	51	3	101	523	34
\$250000-\$299999	0	11	32	0	43	410	24
\$300000-\$399999	4	17	19	4	44	391	11
\$400000-\$499999	0	4	12	1	17	181	6
\$500000 OR OVER	0	3	19	0	22	575	6
TOTALS	145	692	359	152	1348	5593	725
AVERAGE PRICE (IN THOUSANDS \$)	117.2	147.1	224.0	98.7	158.9	289.0	121.7
MEDIAN PRICE (IN THOUSANDS \$)	100.0	124.0	164.0	83.9	124.9	159.9	98.0
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) 199199.3	TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) 14995.8		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) 214195.1				
TIME ON MARKET OF UNITS SOLD #SINGLE #CONDO	TYPES OF FINANCING OF UNITS SOLD #SINGLE #CONDO						
1-30 DAYS	472	58	FH	261	22		
31-60 DAYS	339	42	VA	41	6		
61-90 DAYS	194	23	CO	696	85		
91-120 DAYS	97	15	FM	3	0		
121-180 DAYS	73	12	CT	5	0		
MORE THAN 180 DAYS	21	2	CA	173	38		
TOTAL UNITS SOLD	1196	152	WR	7	0		
AVERAGE MARKET TIME	51.24	54.35	CB	7	0		
			XC	1	0		
			RE	1	0		
			BD	0	1		
			SB	1	0		
			NO FINANCING REPORTED	0	0		
			TOTAL	1196	152		

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
October 1-31, 2001

PRICE CLASS	SALES					LISTINGS	
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED
\$ 19999 OR UNDER	1	2	0	1	4	1	4
\$ 20000-\$ 29999	1	1	0	4	6	5	8
\$ 30000-\$ 39999	2	1	0	2	5	11	29
\$ 40000-\$ 49999	2	6	2	9	19	21	42
\$ 50000-\$ 59999	4	0	0	12	16	42	42
\$ 60000-\$ 69999	8	7	1	19	35	68	74
\$ 70000-\$ 79999	14	16	3	19	52	104	50
\$ 80000-\$ 89999	20	40	8	18	86	201	69
\$ 90000-\$ 99999	22	67	16	11	116	350	71
\$100000-\$119999	21	160	49	15	245	794	60
\$120000-\$139999	16	136	36	6	194	749	66
\$140000-\$159999	3	79	33	7	122	490	52
\$160000-\$179999	6	46	26	0	78	372	39
\$180000-\$199999	1	28	24	4	57	266	24
\$200000-\$249999	7	23	55	0	85	550	36
\$250000-\$299999	2	19	26	1	48	399	23
\$300000-\$399999	1	8	22	1	32	393	15
\$400000-\$499999	1	6	19	1	27	170	5
\$500000 OR OVER	0	5	20	0	25	608	7
TOTALS	132	650	340	130	1252	5594	716
AVERAGE PRICE (IN THOUSANDS \$)	111.2	139.3	237.2	90.3	157.9	293.9	121.6
MEDIAN PRICE (IN THOUSANDS \$)	95.7	124.0	176.0	79.9	124.5	159.9	96.5
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	185904.2		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	11739.8		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	197644.0
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD				
			#SINGLE	#CONDO			
1-30 DAYS	443	55	FH		256	24	
31-60 DAYS	308	34	VA		44	6	
61-90 DAYS	171	18	CO		635	67	
91-120 DAYS	85	8	FM		2	0	
121-180 DAYS	79	12	CT		4	0	
MORE THAN 180 DAYS	36	3	CA		172	32	
			WR		2	0	
TOTAL UNITS SOLD	1122	130	CB		6	1	
AVERAGE MARKET TIME	55.06	55.73	XC		0	0	
			RE		0	0	
			BD		0	0	
			SB		1	0	
			NO FINANCING REPORTED		0	0	
			TOTAL		1122	130	

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
November 1-30, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	0	1	1	1	3	0	0	
\$ 20000-\$ 29999	1	0	0	2	3	5	10	
\$ 30000-\$ 39999	2	1	0	6	9	10	23	
\$ 40000-\$ 49999	12	1	0	5	18	21	43	
\$ 50000-\$ 59999	5	1	0	9	15	42	46	
\$ 60000-\$ 69999	5	3	0	12	20	57	76	
\$ 70000-\$ 79999	7	11	3	18	39	100	51	
\$ 80000-\$ 89999	22	30	2	10	64	166	81	
\$ 90000-\$ 99999	24	55	7	13	99	333	66	
\$100000-\$119999	30	185	34	23	272	752	64	
\$120000-\$139999	24	134	33	16	207	638	58	
\$140000-\$159999	5	84	45	4	138	457	51	
\$160000-\$179999	7	55	31	7	100	336	33	
\$180000-\$199999	2	30	30	2	64	227	20	
\$200000-\$249999	5	39	36	4	84	512	33	
\$250000-\$299999	2	25	38	0	65	331	21	
\$300000-\$399999	0	9	30	2	41	347	15	
\$400000-\$499999	0	3	12	1	16	151	7	
\$500000 OR OVER	0	2	22	0	24	574	10	
TOTALS	153	669	324	135	1281	5059	708	
AVERAGE PRICE (IN THOUSANDS \$)	106.2	141.4	248.1	103.4	160.2	301.2	123.2	
MEDIAN PRICE (IN THOUSANDS \$)	99.9	125.0	185.0	92.0	128.0	159.5	94.5	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	191209.8		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	13963.6		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	205173.4	
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD					
			#SINGLE	#CONDO				
1-30 DAYS	413	47	FH		230	26		
31-60 DAYS	333	34	VA		49	3		
61-90 DAYS	183	29	CO		680	70		
91-120 DAYS	111	7	FM		2	0		
121-180 DAYS	81	13	CT		3	0		
MORE THAN 180 DAYS	25	5	CA		171	36		
			WR		2	0		
TOTAL UNITS SOLD	1146	135	CB		5	0		
AVERAGE MARKET TIME	54.90	60.05	XC		1	0		
			RE		1	0		
			BD		0	0		
			SB		1	0		
			NO FINANCING REPORTED		1	0		
			TOTAL		1146	135		

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.

PHOENIX ASSOCIATION OF REALTORS®
HOMES SALES REPORT
December 1-31, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	1	0	0	1	2	0	0	
\$ 20000-\$ 29999	0	0	0	2	2	4	11	
\$ 30000-\$ 39999	3	0	0	6	9	11	24	
\$ 40000-\$ 49999	1	3	0	9	13	19	47	
\$ 50000-\$ 59999	6	4	0	9	19	39	45	
\$ 60000-\$ 69999	6	6	0	11	23	53	72	
\$ 70000-\$ 79999	10	10	0	27	47	116	66	
\$ 80000-\$ 89999	28	28	5	22	83	182	80	
\$ 90000-\$ 99999	28	62	7	13	110	337	62	
\$100000-\$119999	26	154	31	10	221	770	61	
\$120000-\$139999	18	131	37	16	202	635	52	
\$140000-\$159999	6	67	28	8	109	473	49	
\$160000-\$179999	5	52	26	3	86	331	29	
\$180000-\$199999	2	22	18	4	46	246	20	
\$200000-\$249999	5	43	44	3	95	494	36	
\$250000-\$299999	2	15	31	1	49	344	23	
\$300000-\$399999	1	16	39	1	57	364	13	
\$400000-\$499999	2	2	7	0	11	156	8	
\$500000 OR OVER	0	4	22	0	26	565	8	
TOTALS	150	619	295	146	1210	5139	706	
AVERAGE PRICE (IN THOUSANDS \$)	111.7	145.4	258.8	96.0	162.9	297.7	121.2	
MEDIAN PRICE (IN THOUSANDS \$)	97.0	127.0	190.0	83.0	129.0	158.0	91.9	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	183083.5		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	14012.9		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	197096.3	
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD					
			#SINGLE	#CONDO				
1-30 DAYS	400	50	FH		222	30		
31-60 DAYS	281	44	VA		37	2		
61-90 DAYS	180	22	CO		634	83		
91-120 DAYS	94	16	FM		1	0		
121-180 DAYS	71	9	CT		1	0		
MORE THAN 180 DAYS	38	5	CA		157	30		
			WR		6	0		
TOTAL UNITS SOLD	1064	146	CB		4	1		
AVERAGE MARKET TIME	57.51	59.17	XC		0	0		
			RE		0	0		
			BD		1	0		
			SB		0	0		
			NO FINANCING REPORTED		1	0		
			TOTAL		1064	146		

This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.