

**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report**

**10/1/02 - 10/31/02**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	0	0	3	18	0
\$20,000 - \$29,999	5	2	1	1	9	37	6
\$30,000 - \$39,999	14	6	1	5	26	84	29
\$40,000 - \$49,999	34	8	1	10	53	236	68
\$50,000 - \$59,999	33	7	1	17	58	288	58
\$60,000 - \$69,999	65	15	2	23	105	425	155
\$70,000 - \$79,999	71	34	8	35	148	571	160
\$80,000 - \$89,999	101	67	10	33	211	843	178
\$90,000 - \$99,999	108	144	26	34	312	1023	122
\$100,000 - \$119,999	209	519	106	47	881	2726	196
\$120,000 - \$139,999	126	576	167	28	897	3221	176
\$140,000 - \$159,999	71	470	173	27	741	2806	137
\$160,000 - \$179,999	49	263	166	18	496	2169	104
\$180,000 - \$199,999	30	171	150	8	359	1679	80
\$200,000 - \$249,999	46	186	291	11	534	2712	120
\$250,000 - \$299,999	26	95	203	2	326	1902	82
\$300,000 - \$399,999	11	72	179	3	265	2114	82
\$400,000 - \$499,999	5	42	71	2	120	1194	28
\$500,000 OR OVER	3	23	152	1	179	3310	51
<b>Totals</b>	<b>1009</b>	<b>2701</b>	<b>1708</b>	<b>305</b>	<b>5723</b>	<b>27358</b>	<b>1832</b>
<b>Average Price</b>							
(In Thousands \$)	<b>119.7</b>	<b>159.0</b>	<b>269.4</b>	<b>113.2</b>	<b>182.6</b>	<b>305.7</b>	<b>159.5</b>
<b>Median Price</b>							
(In Thousands \$)	<b>106.0</b>	<b>139.0</b>	<b>208.0</b>	<b>96.9</b>	<b>142.0</b>	<b>173.9</b>	<b>114.9</b>
<b>Total Dollar Volume Single Family (In Thousands) 1010447.4</b>	<b>Total Dollar Volume Condominium (In Thousands) 34526.0</b>			<b>Total Home Sales Dollar Value (In Thousands) 1044973.4</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	1491	81		FHA	754	39	
31-60 Days	1683	78		VA	134	4	
61-90 Days	1038	58		FMHA	4	0	
91-120 Days	542	31		Exchange	6	0	
121-180 Days	450	39		Cash	644	61	
More than 180 Days	211	17		Bond/IDA	464	18	
<b>Total Units Sold</b>	<b>5418</b>	<b>305</b>		Carryback	29	2	
<b>Average Market Time</b>	<b>64.61</b>	<b>75.21</b>		Cash to Loan	23	2	
				Conventional	3347	179	
				Rent/Lease	6	0	
				SBA	2	0	
				Wrap	5	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>5418</b>	<b>305</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service.  
ARMLS does not guarantee nor is in any way responsible for its accuracy.  
Data maintained by ARMLS may not reflect all real estate activity in the market.*