

Arizona Regional Multiple Listing Service  
HOMES SALES REPORT  
January 1-31, 2002

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL  -----LISTINGS-----
                  LESS MORE SOLD SOLD   RESIDENTIAL CONDO
                  LESS MORE SOLD SOLD   LISTED   LISTED
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$ 19999 OR UNDER      1  0  1  0  2  4  11
$ 20000-$ 29999      5  3  0  1  9  14  17
$ 30000-$ 39999     12  2  1  9  24  37  58
$ 40000-$ 49999     13  4  1  12  30  152  120
$ 50000-$ 59999     16  7  1  32  56  217  186
$ 60000-$ 69999     23  5  3  55  86  295  327
$ 70000-$ 79999     40 25  8  66  139  415  341
$ 80000-$ 89999     56 60  6  72  194  657  346
$ 90000-$ 99999     62 114 22  61  259  995  296
$100000-$119999    126 358 83  82  649  2529  392
$120000-$139999     85 395 108  37  625  2828  295
$140000-$159999     36 257 111  24  428  2108  235
$160000-$179999     24 158 115  23  320  1693  167
$180000-$199999     17  96  79  15  207  1396  134
$200000-$249999     27 126 195  11  359  2255  162
$250000-$299999     19  68 121  13  221  1719  145
$300000-$399999      6  55 129   4  194  1893  101
$400000-$499999      6  13  43   2  64  1034  53
$500000 OR OVER      1  36 111   2  150  3048  52
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TOTALS              575 1782 1138  521  4016  23289  3438
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AVERAGE PRICE      123.5 164.7 279.6 108.7 184.1 319.1 135.8
(IN THOUSANDS $)
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MEDIAN PRICE        107.5 135.0 207.0  92.0 138.0 178.0 101.0
(IN THOUSANDS $)
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TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM          DOLLAR VALUE
(IN THOUSANDS $)      (IN THOUSANDS $)      (IN THOUSANDS $)
682747.9              56637.1              739385.0
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TIME ON MARKET OF UNITS SOLD          TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                          #SINGLE #CONDO
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1-30 DAYS              1164  167      FH              506  78
31-60 DAYS             956  162      VA              107   8
61-90 DAYS             627  85       CO             2203  312
91-120 DAYS            334  42       FM               7   0
121-180 DAYS           260  34       CT               9   0
MORE THAN 180 DAYS     154  31       CA             631  115
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TOTAL UNITS SOLD        3495  521      WR               7   2
AVERAGE MARKET TIME    62.75 63.61   CB              15   4
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XC               1   1
RE               3   1
BD               2   0
SB               3   0
NO FINANCING REPORTED  1   0
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TOTAL                 3495  521
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This representation is based in whole or in part on the data supplied by the Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market.