

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**GLENDALE-WEST MARICOPA BOARD OF REALTORS**  
**5/01/2006 - 5/31/2006**

| PRICE CLASS<br>/TYPE  | Sales   |               |                           |   |              | Listings     |              |  |
|---|---|---------------|---------------------------|---|--------------|--------------|--------------|--|
|   | 0-2   | 3             | 4+                        | Condo   | Total        | Residential  | Condo        |  |
|   | Bedrm   | Bedrm         | Bedrm                     |   | Units        | Listed       | Listed       |  |
| \$19,999 or under   | 0   | 0             | 0                         | 0   | 0            | 1            | 0            |  |
| \$20,000 - \$29,999   | 0   | 0             | 0                         | 0   | 0            | 0            | 0            |  |
| \$30,000 - \$39,999   | 0   | 0             | 0                         | 0   | 0            | 1            | 0            |  |
| \$40,000 - \$49,999   | 0   | 0             | 0                         | 0   | 0            | 2            | 0            |  |
| \$50,000 - \$59,999   | 3   | 0             | 0                         | 0   | 3            | 4            | 0            |  |
| \$60,000 - \$69,999   | 0   | 0             | 0                         | 2   | 2            | 0            | 0            |  |
| \$70,000 - \$79,999   | 2   | 3             | 0                         | 1   | 6            | 6            | 3            |  |
| \$80,000 - \$89,999   | 1   | 0             | 0                         | 2   | 3            | 9            | 3            |  |
| \$90,000 - \$99,999   | 2   | 0             | 0                         | 0   | 2            | 10           | 0            |  |
| \$100,000 - \$119,999   | 6   | 2             | 0                         | 1   | 9            | 12           | 6            |  |
| \$120,000 - \$139,999   | 7   | 6             | 0                         | 6   | 19           | 39           | 9            |  |
| \$140,000 - \$159,999   | 8   | 4             | 0                         | 6   | 18           | 39           | 10           |  |
| \$160,000 - \$179,999   | 10  | 3             | 3                         | 1   | 17           | 71           | 10           |  |
| \$180,000 - \$199,999   | 10  | 20            | 3                         | 5   | 38           | 110          | 12           |  |
| \$200,000 - \$249,999   | 16  | 138           | 34                        | 6   | 194          | 702          | 25           |  |
| \$250,000 - \$299,999   | 6   | 79            | 46                        | 2   | 133          | 765          | 20           |  |
| \$300,000 - \$399,999   | 6   | 33            | 47                        | 1   | 87           | 812          | 9            |  |
| \$400,000 - \$499,999   | 1   | 14            | 16                        | 0   | 31           | 393          | 1            |  |
| \$500,000 OR OVER   | 3   | 10            | 30                        | 0   | 43           | 516          | 2            |  |
| <b>Totals</b>   | <b>81</b>   | <b>312</b>    | <b>179</b>                | <b>33</b>   | <b>605</b>   | <b>3492</b>  | <b>110</b>   |  |
| <b>Average Price</b>  | <b>206.9</b>  | <b>269.6</b>  | <b>357.5</b>              | <b>167.9</b>  | <b>281.7</b> | <b>378.5</b> | <b>217.9</b> |  |
| (In Thousands \$)   |   |               |                           |   |              |              |              |  |
| <b>Median Price</b>   | <b>184.0</b>  | <b>240.0</b>  | <b>302.0</b>              | <b>156.5</b>  | <b>243.0</b> | <b>299.9</b> | <b>205.9</b> |  |
| (In Thousands \$)   |   |               |                           |   |              |              |              |  |
| <b>Total Dollar Volume<br/>Single Family<br/>(In Thousands)</b> | <b>Total Dollar Volume<br/>Condominium<br/>(In Thousands)</b> |               |                           | <b>Total Home Sales<br/>Dollar Value<br/>(In Thousands)</b> |              |              |              |  |
| <b>164867.2</b>   | <b>5541.7</b>   |               |                           | <b>170408.9</b>   |              |              |              |  |
| <b>Time on Market OF UNITS SOLD</b>                             |   |               |                           | <b>Types of Financing OF UNITS SOLD</b>                     |              |              |              |  |
|   | <b>#Single</b>  | <b>#Condo</b> |                           |   |              |              |              |  |
| 1-30 Days   | 222   | 18            | FHA 5 0                   |   |              |              |              |  |
| 31-60 Days  | 141   | 7             | VA 6 0                    |   |              |              |              |  |
| 61-90 Days  | 84  | 5             | FMHA 0 0                  |   |              |              |              |  |
| 91-120 Days   | 50  | 0             | Exchange 2 0              |   |              |              |              |  |
| 121-180 Days  | 52  | 2             | Cash 50 4                 |   |              |              |              |  |
| More than 180 Days  | 20  | 0             | Bond/IDA 65 2             |   |              |              |              |  |
| <b>Total Units Sold</b>   | <b>572</b>  | <b>33</b>     | Carryback 2 0             |   |              |              |              |  |
| <b>Average Market Time</b>                                      | <b>56.92</b>  | <b>34.3</b>   | Cash to Loan 2 0          |   |              |              |              |  |
|   |   |               | Conventional 440 27       |   |              |              |              |  |
|   |   |               | Rent/Lease 0 0            |   |              |              |              |  |
|   |   |               | SBA 0 0                   |   |              |              |              |  |
|   |   |               | Wrap 0 0                  |   |              |              |              |  |
|   |   |               | No Financing Reported 0 0 |   |              |              |              |  |
|   |   |               | <b>Total 572 33</b>       |   |              |              |              |  |

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*