

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	10	5	1	2	18	2	0
\$20,000 - \$29,999	36	9	1	3	49	4	1
\$30,000 - \$39,999	92	20	1	21	134	9	2
\$40,000 - \$49,999	122	23	5	31	181	23	1
\$50,000 - \$59,999	155	37	2	51	245	35	0
\$60,000 - \$69,999	210	52	7	97	366	49	7
\$70,000 - \$79,999	337	106	10	109	562	60	7
\$80,000 - \$89,999	481	181	29	192	883	45	3
\$90,000 - \$99,999	498	297	37	159	991	50	5
\$100,000 - \$119,999	1080	1639	285	216	3220	92	2
\$120,000 - \$139,999	976	3294	627	199	5096	88	3
\$140,000 - \$159,999	631	3841	1070	116	5658	65	0
\$160,000 - \$179,999	342	2932	1351	46	4671	67	0
\$180,000 - \$199,999	184	1822	1259	34	3299	65	0
\$200,000 - \$249,999	235	1962	2699	39	4935	138	2
\$250,000 - \$299,999	109	817	1949	15	2890	67	2
\$300,000 - \$399,999	95	516	1883	16	2510	141	2
\$400,000 - \$499,999	17	140	749	4	910	95	0
\$500,000 OR OVER	6	92	864	2	964	296	2
Totals	5616	17785	12829	1352	37582	1391	39
Average Price							
(In Thousands \$)	125.0	170.8	271.2	113.2	196.2	387.9	159.5
Median Price							
(In Thousands \$)	115.0	156.9	230.0	101.0	165.0	210.0	93.0
Total Dollar Volume Single Family (In Thousands) 7219989.0		Total Dollar Volume Condominium (In Thousands) 153045.1			Total Home Sales Dollar Value (In Thousands) 7373034.1		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	11131	359		FHA	1734	143	
31-60 Days	9719	319		VA	501	14	
61-90 Days	4489	200		FMHA	4	1	
91-120 Days	2079	94		Exchange	50	4	
121-180 Days	1507	101		Cash	3375	258	
More than 180 Days	647	63		Bond/IDA	4047	120	
Total Units Sold	36230	1352		Carryback	142	6	
Average Market Time	41.9	54.88		Cash to Loan	74	3	
				Conventional	26255	802	
				Rent/Lease	31	1	
				SBA	1	0	
				Wrap	16	0	
				No Financing Reported	0	0	
				Total	36230	1352	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market