

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**1/1/2005 - 12/31/2005**

PRICE CLASS /TYPE	Sales				Total Units
	0-2	3	4+	Condo	
	Bedrm	Bedrm	Bedrm		
\$19,999 or under	3	0	0	0	3
\$20,000 - \$29,999	3	4	0	1	8
\$30,000 - \$39,999	3	5	0	2	10
\$40,000 - \$49,999	17	8	0	12	37
\$50,000 - \$59,999	33	8	3	31	75
\$60,000 - \$69,999	38	7	2	66	113
\$70,000 - \$79,999	54	11	3	52	120
\$80,000 - \$89,999	56	23	3	39	121
\$90,000 - \$99,999	91	18	5	56	170
\$100,000 - \$119,999	182	89	20	123	414
\$120,000 - \$139,999	264	200	73	181	718
\$140,000 - \$159,999	218	315	91	148	772
\$160,000 - \$179,999	281	510	135	157	1083
\$180,000 - \$199,999	268	616	189	178	1251
\$200,000 - \$249,999	543	1801	563	336	3243
\$250,000 - \$299,999	405	1545	785	243	2978
\$300,000 - \$399,999	536	1618	1269	374	3797
\$400,000 - \$499,999	252	909	957	222	2340
\$500,000 OR OVER	289	1524	3231	170	5214
<b>Totals</b>	<b>3536</b>	<b>9211</b>	<b>7329</b>	<b>2391</b>	<b>22467</b>
<b>Average Price</b>	<b>263.8</b>	<b>360.3</b>	<b>625.3</b>	<b>259.9</b>	<b>420.9</b>
(In Thousands \$)					
<b>Median Price</b>	<b>225.0</b>	<b>278.0</b>	<b>450.0</b>	<b>222.5</b>	<b>305.0</b>
(In Thousands \$)					
<b>Total Dollar Volume Single Family (In Thousands) 8833771.6</b>	<b>Total Dollar Volume Condominium (In Thousands) 621472.1</b>		<b>Total Home Sales Dollar Value (In Thousands) 9455243.8</b>		
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>	
	<b>#Single</b>	<b>#Condo</b>		<b>#Single</b>	<b>#Condo</b>
1-30 Days	11567	1476		FHA	71 15
31-60 Days	4282	456		VA	48 6
61-90 Days	1821	230		FMHA	1 0
91-120 Days	766	69		Exchange	36 1
121-180 Days	693	62		Cash	2590 433
More than 180 Days	615	58		Bond/IDA	2829 318
<b>Total Units Sold</b>	<b>20076</b>	<b>2391</b>		Carryback	26 1
<b>Average Market Time</b>	<b>40.05</b>	<b>36.81</b>		Cash to Loan	69 7
				Conventional	14401 1610
				Rent/Lease	3 0
				SBA	0 0
				Wrap	2 0
				No Financing Reported	0 0
				<b>Total</b>	<b>20076 2391</b>

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*