

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
11/1/2003 - 11/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	1	1	0	2	0	0
\$20,000 - \$29,999	0	0	0	0	0	2	0
\$30,000 - \$39,999	0	1	0	0	1	6	1
\$40,000 - \$49,999	2	2	0	3	7	17	5
\$50,000 - \$59,999	3	0	0	0	3	20	4
\$60,000 - \$69,999	8	0	0	7	15	47	23
\$70,000 - \$79,999	11	3	1	3	18	56	21
\$80,000 - \$89,999	9	4	1	5	19	73	25
\$90,000 - \$99,999	13	7	0	6	26	109	19
\$100,000 - \$119,999	25	50	7	12	94	269	69
\$120,000 - \$139,999	23	64	18	14	119	374	54
\$140,000 - \$159,999	21	69	20	12	122	375	40
\$160,000 - \$179,999	10	48	18	11	87	315	31
\$180,000 - \$199,999	23	41	14	7	85	250	39
\$200,000 - \$249,999	19	59	54	8	140	488	57
\$250,000 - \$299,999	20	39	43	3	105	449	56
\$300,000 - \$399,999	7	48	60	13	128	670	54
\$400,000 - \$499,999	5	33	34	1	73	419	24
\$500,000 OR OVER	8	41	97	2	148	1931	51
Totals	207	510	368	107	1192	5870	573
Average Price	188.2	253.0	455.3	180.4	297.7	596.8	262.6
(In Thousands \$)							
Median Price	149.9	180.0	310.0	145.0	204.0	319.0	177.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 335553.8		Total Dollar Volume Condominium (In Thousands) 19305.0		Total Home Sales Dollar Value (In Thousands) 354858.7			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	237	22		FHA	50	0	
31-60 Days	383	32		VA	15	0	
61-90 Days	198	22		FMHA	0	0	
91-120 Days	109	9		Exchange	2	0	
121-180 Days	90	10		Cash	159	22	
More than 180 Days	68	12		Bond/IDA	128	17	
Total Units Sold	1085	107		Carryback	2	1	
Average Market Time	72.7	86.94		Cash to Loan	1	0	
				Conventional	728	67	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1085	107	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market