

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
5/1/2004 - 5/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	2	0	3	2	0
\$20,000 - \$29,999	1	0	0	0	1	1	0
\$30,000 - \$39,999	1	0	0	0	1	5	1
\$40,000 - \$49,999	4	0	0	2	6	17	6
\$50,000 - \$59,999	6	2	1	1	10	25	6
\$60,000 - \$69,999	8	2	0	2	12	28	15
\$70,000 - \$79,999	12	3	2	4	21	63	16
\$80,000 - \$89,999	17	10	0	6	33	81	32
\$90,000 - \$99,999	25	11	2	8	46	67	22
\$100,000 - \$119,999	33	40	12	26	111	180	17
\$120,000 - \$139,999	39	98	27	21	185	307	26
\$140,000 - \$159,999	31	99	31	16	177	347	21
\$160,000 - \$179,999	27	102	31	18	178	268	22
\$180,000 - \$199,999	21	71	35	12	139	241	16
\$200,000 - \$249,999	27	97	64	16	204	479	30
\$250,000 - \$299,999	29	71	80	10	190	371	31
\$300,000 - \$399,999	25	87	113	12	237	531	45
\$400,000 - \$499,999	18	58	89	2	167	353	23
\$500,000 OR OVER	14	91	169	2	276	1758	56
Totals	339	842	658	158	1997	5124	385
Average Price	199.6	274.1	463.6	189.5	317.2	660.4	306.2
(In Thousands \$)							
Median Price	154.1	192.5	330.0	150.0	220.9	319.5	190.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 603506.0	Total Dollar Volume Condominium (In Thousands) 29933.4			Total Home Sales Dollar Value (In Thousands) 633439.5			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	474	31		FHA	51	3	
31-60 Days	622	54		VA	18	0	
61-90 Days	338	28		FMHA	0	0	
91-120 Days	167	15		Exchange	3	0	
121-180 Days	144	11		Cash	254	33	
More than 180 Days	94	19		Bond/IDA	223	18	
Total Units Sold	1839	158		Carryback	3	0	
Average Market Time	66.64	93.67		Cash to Loan	5	2	
				Conventional	1279	102	
				Rent/Lease	3	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1839	158	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market