

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
7/1/2004 - 7/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	1	0	2	5	0
\$20,000 - \$29,999	0	0	0	0	0	1	0
\$30,000 - \$39,999	2	1	0	0	3	4	3
\$40,000 - \$49,999	4	0	0	0	4	13	6
\$50,000 - \$59,999	3	0	0	2	5	16	7
\$60,000 - \$69,999	5	1	0	2	8	20	11
\$70,000 - \$79,999	10	2	0	10	22	60	16
\$80,000 - \$89,999	17	6	0	9	32	62	21
\$90,000 - \$99,999	13	9	1	8	31	55	21
\$100,000 - \$119,999	34	40	8	14	96	192	11
\$120,000 - \$139,999	38	102	19	20	179	242	20
\$140,000 - \$159,999	22	118	32	14	186	273	15
\$160,000 - \$179,999	27	109	39	12	187	251	10
\$180,000 - \$199,999	21	72	37	8	138	203	4
\$200,000 - \$249,999	33	130	73	12	248	390	19
\$250,000 - \$299,999	23	76	79	6	184	317	34
\$300,000 - \$399,999	25	83	122	14	244	449	44
\$400,000 - \$499,999	12	47	88	1	148	363	30
\$500,000 OR OVER	12	70	197	1	280	1638	71
Totals	302	866	696	133	1997	4554	343
Average Price							
(In Thousands \$)	200.4	256.2	455.9	168.2	311.5	674.9	372.1
Median Price							
(In Thousands \$)	160.0	192.5	340.0	142.0	225.0	339.9	259.9
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
599715.9	22374.0		622089.9				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo	
1-30 Days	556	41	FHA		37	4	
31-60 Days	661	50	VA		13	0	
61-90 Days	343	19	FMHA		0	0	
91-120 Days	141	8	Exchange		2	0	
121-180 Days	94	8	Cash		177	16	
More than 180 Days	69	7	Bond/IDA		217	6	
Total Units Sold	1864	133	Carryback		6	0	
Average Market Time	58.63	60.74	Cash to Loan		9	0	
			Conventional		1400	107	
			Rent/Lease		2	0	
			SBA		0	0	
			Wrap		1	0	
			No Financing Reported		0	0	
			Total		1864	133	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market