

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SCOTTSDALE ASSOCIATION OF REALTORS  
02/01/2004 - 02/29/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	3	0	4	1	0
\$20,000 - \$29,999	1	0	0	1	2	6	0
\$30,000 - \$39,999	3	0	0	0	3	8	1
\$40,000 - \$49,999	3	0	0	0	3	24	8
\$50,000 - \$59,999	2	1	0	1	4	17	7
\$60,000 - \$69,999	8	3	0	6	17	32	27
\$70,000 - \$79,999	4	3	3	3	13	59	19
\$80,000 - \$89,999	11	3	5	5	24	93	23
\$90,000 - \$99,999	9	11	1	4	25	85	31
\$100,000 - \$119,999	32	43	5	17	97	234	47
\$120,000 - \$139,999	22	69	20	12	123	336	51
\$140,000 - \$159,999	22	67	21	8	118	392	46
\$160,000 - \$179,999	20	48	18	11	97	349	43
\$180,000 - \$199,999	11	37	21	12	81	279	25
\$200,000 - \$249,999	25	71	47	16	159	484	38
\$250,000 - \$299,999	22	52	49	12	135	458	40
\$300,000 - \$399,999	31	42	70	5	148	621	44
\$400,000 - \$499,999	6	31	36	3	76	450	21
\$500,000 OR OVER	4	54	132	1	191	1959	53
<b>Totals</b>	<b>237</b>	<b>535</b>	<b>431</b>	<b>117</b>	<b>1320</b>	<b>5887</b>	<b>524</b>
<b>Average Price</b>	<b>190.2</b>	<b>265.3</b>	<b>494.4</b>	<b>176.6</b>	<b>318.8</b>	<b>623.4</b>	<b>267.5</b>
(In Thousands \$)							
<b>Median Price</b>	<b>160.0</b>	<b>191.0</b>	<b>329.0</b>	<b>165.0</b>	<b>217.0</b>	<b>319.0</b>	<b>162.0</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 400109.5</b>	<b>Total Dollar Volume Condominium (In Thousands) 20661.3</b>			<b>Total Home Sales Dollar Value (In Thousands) 420770.8</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	317	37		FHA	40	5	
31-60 Days	361	27		VA	18	0	
61-90 Days	231	20		FMHA	0	0	
91-120 Days	133	10		Exchange	3	2	
121-180 Days	110	15		Cash	189	24	
More than 180 Days	51	8		Bond/IDA	147	12	
<b>Total Units Sold</b>	<b>1203</b>	<b>117</b>		Carryback	7	0	
<b>Average Market Time</b>	<b>66.66</b>	<b>75.61</b>		Cash to Loan	5	0	
				Conventional	793	74	
				Rent/Lease	0	0	
				SBA	1	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>1203</b>	<b>117</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*