

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
12/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	1	1	0	2	3	0
\$20,000 - \$29,999	3	0	0	0	3	0	0
\$30,000 - \$39,999	6	0	0	0	6	5	1
\$40,000 - \$49,999	3	2	0	2	7	6	0
\$50,000 - \$59,999	2	0	0	3	5	16	1
\$60,000 - \$69,999	12	2	1	3	18	18	4
\$70,000 - \$79,999	7	2	0	6	15	23	3
\$80,000 - \$89,999	13	2	0	7	22	25	3
\$90,000 - \$99,999	12	9	3	5	29	37	2
\$100,000 - \$119,999	27	19	5	6	57	53	1
\$120,000 - \$139,999	33	55	21	12	121	77	3
\$140,000 - \$159,999	30	71	16	6	123	81	7
\$160,000 - \$179,999	21	77	30	10	138	85	10
\$180,000 - \$199,999	10	64	27	13	114	80	14
\$200,000 - \$249,999	31	108	45	20	204	140	11
\$250,000 - \$299,999	34	75	64	14	187	138	9
\$300,000 - \$399,999	31	85	72	16	204	256	22
\$400,000 - \$499,999	17	40	78	8	143	162	34
\$500,000 OR OVER	18	80	176	4	278	1311	31
Totals	310	692	539	135	1676	2516	156
Average Price	222.4	289.8	493.4	213.3	336.6	986.6	431.6
(In Thousands \$)							
Median Price	165.0	215.0	385.0	190.0	251.5	549.0	339.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
535419.2	28796.4			564215.7			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	103	8		FHA	21	1	
31-60 Days	62	10		VA	9	0	
61-90 Days	32	3		FMHA	0	0	
91-120 Days	15	5		Exchange	4	0	
121-180 Days	12	4		Cash	219	24	
More than 180 Days	26	7		Bond/IDA	222	24	
Total Units Sold	1541	135		Carryback	3	0	
Average Market Time	11.77	30.83		Cash to Loan	7	3	
				Conventional	1055	83	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1541	135	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market