

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**1/1/2004 - 12/31/2004**

PRICE CLASS /TYPE	Sales				Listings		
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	7	1	2	0	10	3	0
\$20,000 - \$29,999	10	0	1	3	14	0	0
\$30,000 - \$39,999	25	4	1	2	32	3	0
\$40,000 - \$49,999	39	6	0	13	58	2	0
\$50,000 - \$59,999	44	16	1	23	84	13	1
\$60,000 - \$69,999	85	23	5	55	168	8	1
\$70,000 - \$79,999	119	31	9	69	228	17	1
\$80,000 - \$89,999	172	74	20	88	354	14	0
\$90,000 - \$99,999	188	99	15	96	398	25	2
\$100,000 - \$119,999	387	497	103	190	1177	28	0
\$120,000 - \$139,999	374	984	219	187	1764	34	0
\$140,000 - \$159,999	339	1170	313	157	1979	42	2
\$160,000 - \$179,999	305	1044	363	134	1846	28	3
\$180,000 - \$199,999	217	741	373	106	1437	26	7
\$200,000 - \$249,999	415	1274	717	170	2576	58	4
\$250,000 - \$299,999	276	887	795	115	2073	52	3
\$300,000 - \$399,999	348	992	1143	130	2613	137	11
\$400,000 - \$499,999	159	532	861	39	1592	79	23
\$500,000 OR OVER	130	914	2175	41	3261	942	23
<b>Totals</b>	<b>3639</b>	<b>9289</b>	<b>7116</b>	<b>1618</b>	<b>21664</b>	<b>1511</b>	<b>81</b>
<b>Average Price</b>	<b>201.1</b>	<b>269.1</b>	<b>486.8</b>	<b>186.6</b>	<b>323.1</b>	<b>1217.4</b>	<b>483.1</b>
(In Thousands \$)							
<b>Median Price</b>	<b>160.9</b>	<b>198.5</b>	<b>350.0</b>	<b>150.0</b>	<b>225.0</b>	<b>579.9</b>	<b>349.0</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 6695618.5</b>	<b>Total Dollar Volume Condominium (In Thousands) 301950.4</b>			<b>Total Home Sales Dollar Value (In Thousands) 6999922.9</b>			
<b>Time on Market OF UNITS SOLD</b>							
	<b>#Single</b>	<b>#Condo</b>	<b>Types of Financing OF UNITS SOLD</b>				
1-30 Days	5458	420					
31-60 Days	5304	415					
61-90 Days	2834	227					
91-120 Days	1442	108					
121-180 Days	1156	113					
More than 180 Days	731	110					
<b>Total Units Sold</b>	<b>20044</b>	<b>1618</b>					
<b>Average Market Time</b>	<b>51.87</b>	<b>64.98</b>					
			<b>FHA</b> 480 39				
			<b>VA</b> 162 5				
			<b>FMHA</b> 1 1				
			<b>Exchange</b> 42 6				
			<b>Cash</b> 2645 319				
			<b>Bond/IDA</b> 2523 176				
			<b>Carryback</b> 54 4				
			<b>Cash to Loan</b> 77 14				
			<b>Conventional</b> 14038 1054				
			<b>Rent/Lease</b> 12 0				
			<b>SBA</b> 2 0				
			<b>Wrap</b> 8 0				
			<b>No Financing Reported</b> 0 0				
			<b>Total</b> 20044 1618				

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*