

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**WESTERN PINAL ASSOCIATION OF REALTORS**  
**1/1/2005 - 12/31/2005**

| PRICE CLASS /TYPE                                       | Sales           |               |   |               | Total Units  |   |   |           |  |
|---|-----------------|---------------|---|---------------|--------------|---|---|-----------|--|
|   | 0-2             | 3             | 4+  | Condo         |              |   |   |           |  |
|   | Bedrm           | Bedrm         | Bedrm   |               |              |   |   |           |  |
| \$19,999 or under                                       | 1               | 3             | 0   | 0             | 4            |   |   |           |  |
| \$20,000 - \$29,999                                     | 11              | 5             | 0   | 0             | 16           |   |   |           |  |
| \$30,000 - \$39,999                                     | 16              | 8             | 0   | 0             | 24           |   |   |           |  |
| \$40,000 - \$49,999                                     | 14              | 16            | 4   | 0             | 34           |   |   |           |  |
| \$50,000 - \$59,999                                     | 19              | 24            | 2   | 2             | 47           |   |   |           |  |
| \$60,000 - \$69,999                                     | 20              | 27            | 5   | 3             | 55           |   |   |           |  |
| \$70,000 - \$79,999                                     | 30              | 42            | 9   | 4             | 85           |   |   |           |  |
| \$80,000 - \$89,999                                     | 22              | 54            | 12  | 4             | 92           |   |   |           |  |
| \$90,000 - \$99,999                                     | 14              | 69            | 14  | 4             | 101          |   |   |           |  |
| \$100,000 - \$119,999                                   | 21              | 107           | 26  | 4             | 158          |   |   |           |  |
| \$120,000 - \$139,999                                   | 29              | 153           | 38  | 6             | 226          |   |   |           |  |
| \$140,000 - \$159,999                                   | 19              | 129           | 34  | 4             | 186          |   |   |           |  |
| \$160,000 - \$179,999                                   | 12              | 113           | 41  | 0             | 166          |   |   |           |  |
| \$180,000 - \$199,999                                   | 9               | 80            | 27  | 1             | 117          |   |   |           |  |
| \$200,000 - \$249,999                                   | 6               | 81            | 36  | 2             | 125          |   |   |           |  |
| \$250,000 - \$299,999                                   | 3               | 28            | 33  | 2             | 66           |   |   |           |  |
| \$300,000 - \$399,999                                   | 2               | 12            | 33  | 0             | 47           |   |   |           |  |
| \$400,000 - \$499,999                                   | 2               | 11            | 4   | 0             | 17           |   |   |           |  |
| \$500,000 OR OVER                                       | 1               | 4             | 10  | 0             | 15           |   |   |           |  |
| <b>Totals</b>   | <b>251</b>      | <b>966</b>    | <b>328</b>  | <b>36</b>     | <b>1581</b>  |   |   |           |  |
| <b>Average Price</b>                                    |                 |               |   |               |              |   |   |           |  |
| (In Thousands \$)                                       | <b>105.2</b>    | <b>147.0</b>  | <b>197.2</b>  | <b>119.8</b>  | <b>150.1</b> |   |   |           |  |
| <b>Median Price</b>                                     |                 |               |   |               |              |   |   |           |  |
| (In Thousands \$)                                       | <b>86.0</b>     | <b>137.5</b>  | <b>169.9</b>  | <b>110.0</b>  | <b>105.0</b> |   |   |           |  |
| <b>Total Dollar Volume Single Family (In Thousands)</b> | <b>233062.7</b> |               | <b>Total Dollar Volume Condominium (In Thousands)</b> | <b>4311.6</b> |              | <b>Total Home Sales Dollar Value (In Thousands)</b> | <b>237374.3</b>                         |           |  |
| <b>Time on Market OF UNITS SOLD</b>                     |                 |               |   |               |              |   | <b>Types of Financing OF UNITS SOLD</b> |           |  |
|   | <b>#Single</b>  | <b>#Condo</b> |   |               |              | <b>#Single</b>                                      | <b>#Condo</b>                           |           |  |
| 1-30 Days   | 953             | 22            |   |               |              | FHA   | 26                                      | 0         |  |
| 31-60 Days  | 253             | 5             |   |               |              | VA  | 22                                      | 0         |  |
| 61-90 Days  | 135             | 1             |   |               |              | FMHA  | 0                                       | 0         |  |
| 91-120 Days   | 62              | 1             |   |               |              | Exchange  | 1                                       | 0         |  |
| 121-180 Days  | 56              | 3             |   |               |              | Cash  | 357                                     | 8         |  |
| More than 180 Days                                      | 47              | 3             |   |               |              | Bond/IDA  | 89                                      | 2         |  |
| <b>Total Units Sold</b>                                 | <b>1545</b>     | <b>36</b>     |   |               |              | Carryback   | 13                                      | 0         |  |
| <b>Average Market Time</b>                              | <b>38.87</b>    | <b>50.67</b>  |   |               |              | Cash to Loan  | 10                                      | 1         |  |
|   |                 |               |   |               |              | Conventional  | 1026                                    | 25        |  |
|   |                 |               |   |               |              | Rent/Lease  | 0                                       | 0         |  |
|   |                 |               |   |               |              | SBA   | 0                                       | 0         |  |
|   |                 |               |   |               |              | Wrap  | 1                                       | 0         |  |
|   |                 |               |   |               |              | No Financing Reported                               | 0                                       | 0         |  |
|   |                 |               |   |               |              | <b>Total</b>  | <b>1545</b>                             | <b>36</b> |  |

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*