

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**WESTERN PINAL ASSOCIATION OF REALTORS**  
**4/1/2007 - 4/30/2007**

| PRICE CLASS<br>/TYPE  | Sales   |               |              |   |                       | Listings       |               |  |
|---|---|---------------|--------------|---|-----------------------|----------------|---------------|--|
|   | 0-2   | 3             | 4+           | Condo   | Total                 | Residential    | Condo         |  |
|   | Bedrm   | Bedrm         | Bedrm        |   | Units                 | Listed         | Listed        |  |
| Under \$29,999  | 4   | 1             | 1            | 0   | 6                     | 2              | 0             |  |
| \$30,000 - \$39,999   | 1   | 0             | 0            | 0   | 1                     | 1              | 0             |  |
| \$40,000 - \$49,999   | 3   | 1             | 0            | 0   | 4                     | 8              | 0             |  |
| \$50,000 - \$59,999   | 0   | 0             | 0            | 0   | 0                     | 5              | 1             |  |
| \$60,000 - \$69,999   | 1   | 0             | 0            | 0   | 1                     | 4              | 1             |  |
| \$70,000 - \$79,999   | 0   | 0             | 0            | 0   | 0                     | 9              | 0             |  |
| \$80,000 - \$89,999   | 0   | 1             | 0            | 0   | 1                     | 18             | 0             |  |
| \$90,000 - \$99,999   | 1   | 0             | 1            | 0   | 2                     | 13             | 0             |  |
| \$100,000 - \$119,999   | 0   | 2             | 0            | 3   | 5                     | 34             | 4             |  |
| \$120,000 - \$139,999   | 2   | 5             | 2            | 0   | 9                     | 64             | 1             |  |
| \$140,000 - \$159,999   | 1   | 6             | 2            | 0   | 9                     | 97             | 3             |  |
| \$160,000 - \$179,999   | 0   | 7             | 3            | 0   | 10                    | 112            | 1             |  |
| \$180,000 - \$199,999   | 0   | 4             | 0            | 0   | 4                     | 99             | 1             |  |
| \$200,000 - \$249,999   | 2   | 5             | 5            | 0   | 12                    | 152            | 0             |  |
| \$250,000 - \$299,999   | 1   | 3             | 2            | 0   | 6                     | 74             | 0             |  |
| \$300,000 - \$399,999   | 0   | 1             | 3            | 1   | 5                     | 43             | 0             |  |
| \$400,000 - \$499,999   | 0   | 1             | 1            | 0   | 2                     | 37             | 0             |  |
| \$500,000 - \$549,999   | 0   | 1             | 0            | 0   | 1                     | 9              | 0             |  |
| \$550,000 - \$749,999   | 0   | 0             | 0            | 0   | 0                     | 27             | 0             |  |
| \$750,000 - \$999,999   | 0   | 0             | 1            | 0   | 1                     | 6              | 0             |  |
| \$1,000,000 - \$1,249,999                                       | 0   | 0             | 0            | 0   | 0                     | 1              | 0             |  |
| \$1,250,000 - \$1,499,999                                       | 0   | 0             | 0            | 0   | 0                     | 0              | 0             |  |
| \$1,500,000 - \$1,999,999                                       | 0   | 0             | 0            | 0   | 0                     | 0              | 0             |  |
| \$2,000,000 - \$2,999,999                                       | 0   | 0             | 0            | 0   | 0                     | 1              | 0             |  |
| \$3,000,000 OR OVER   | 0   | 0             | 0            | 0   | 0                     | 0              | 0             |  |
| <b>Totals</b>   | <b>16</b>   | <b>38</b>     | <b>21</b>    | <b>4</b>  | <b>79</b>             | <b>816</b>     | <b>12</b>     |  |
| <b>Average Price</b>  | <b>94.9</b>   | <b>186.6</b>  | <b>242.4</b> | <b>161.0</b>  | <b>181.6</b>          | <b>229.2</b>   | <b>124.6</b>  |  |
| (In Thousands \$)   |   |               |              |   |                       |                |               |  |
| <b>Median Price</b>   | <b>45.0</b>   | <b>172.5</b>  | <b>210.0</b> | <b>113.5</b>  | <b>130.0</b>          | <b>189.9</b>   | <b>115.0</b>  |  |
| (In Thousands \$)   |   |               |              |   |                       |                |               |  |
| <b>Total Dollar Volume<br/>Single Family<br/>(In Thousands)</b> | <b>Total Dollar Volume<br/>Condominium<br/>(In Thousands)</b> |               |              | <b>Total Home Sales<br/>Dollar Value<br/>(In Thousands)</b> |                       |                |               |  |
| <b>13701.5</b>  | <b>643.9</b>  |               |              | <b>14345.4</b>  |                       |                |               |  |
| <b>Time on Market OF UNITS SOLD</b>                             |   |               |              | <b>Types of Financing OF UNITS SOLD</b>                     |                       |                |               |  |
|   | <b>#Single</b>  | <b>#Condo</b> |              |   |                       | <b>#Single</b> | <b>#Condo</b> |  |
| 1-30 Days   | 16  | 0             |              |   | FHA                   | 3              | 0             |  |
| 31-60 Days  | 12  | 1             |              |   | VA                    | 2              | 0             |  |
| 61-90 Days  | 18  | 1             |              |   | FMHA                  | 1              | 0             |  |
| 91-120 Days   | 5   | 0             |              |   | Exchange              | 0              | 0             |  |
| 121-180 Days  | 14  | 1             |              |   | Cash                  | 18             | 2             |  |
| More than 180 Days  | 10  | 1             |              |   | Bond/IDA              | 4              | 0             |  |
| <b>Total Units Sold</b>   | <b>75</b>   | <b>4</b>      |              |   | Carryback             | 3              | 0             |  |
| <b>Average Market Time</b>                                      | <b>98.81</b>  | <b>155.5</b>  |              |   | Cash to Loan          | 0              | 0             |  |
|   |   |               |              |   | Conventional          | 44             | 2             |  |
|   |   |               |              |   | Rent/Lease            | 0              | 0             |  |
|   |   |               |              |   | SBA                   | 0              | 0             |  |
|   |   |               |              |   | Wrap                  | 0              | 0             |  |
|   |   |               |              |   | No Financing Reported | 0              | 0             |  |
|   |   |               |              |   | <b>Total</b>          | <b>75</b>      | <b>4</b>      |  |

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