

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**PHOENIX ASSOCIATION OF REALTORS**  
**1/1/2005 - 12/31/2005**

PRICE CLASS /TYPE	Sales				Total Units
	0-2	3	4+	Condo	
	Bedrm	Bedrm	Bedrm		
\$19,999 or under	5	3	1	1	10
\$20,000 - \$29,999	12	6	0	0	18
\$30,000 - \$39,999	17	4	0	2	23
\$40,000 - \$49,999	49	13	1	24	87
\$50,000 - \$59,999	56	20	4	51	131
\$60,000 - \$69,999	71	29	5	82	187
\$70,000 - \$79,999	114	45	4	104	267
\$80,000 - \$89,999	124	58	12	125	319
\$90,000 - \$99,999	119	79	6	132	336
\$100,000 - \$119,999	331	327	57	245	960
\$120,000 - \$139,999	419	674	180	258	1531
\$140,000 - \$159,999	332	920	253	211	1716
\$160,000 - \$179,999	310	1256	352	166	2084
\$180,000 - \$199,999	254	1328	480	141	2203
\$200,000 - \$249,999	415	3080	1185	211	4891
\$250,000 - \$299,999	248	1910	1343	122	3623
\$300,000 - \$399,999	230	1436	1650	107	3423
\$400,000 - \$499,999	87	504	950	46	1587
\$500,000 OR OVER	56	525	1634	31	2246
<b>Totals</b>	<b>3249</b>	<b>12217</b>	<b>8117</b>	<b>2059</b>	<b>25642</b>
<b>Average Price</b>					
(In Thousands \$)	<b>183.0</b>	<b>250.1</b>	<b>401.2</b>	<b>167.9</b>	<b>282.8</b>
<b>Median Price</b>					
(In Thousands \$)	<b>157.5</b>	<b>220.0</b>	<b>309.5</b>	<b>140.0</b>	<b>227.0</b>
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>		
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>		
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>		
<b>6906075.6</b>	<b>345756.5</b>		<b>7251832.1</b>		
<b>Time on Market OF UNITS SOLD</b>			<b>Types of Financing OF UNITS SOLD</b>		
	<b>#Single</b>	<b>#Condo</b>			
1-30 Days	15581	1501	FHA	163	34
31-60 Days	4455	340	VA	99	4
61-90 Days	1693	92	FMHA	5	0
91-120 Days	691	30	Exchange	40	5
121-180 Days	466	35	Cash	2566	263
More than 180 Days	259	30	Bond/IDA	3243	272
<b>Total Units Sold</b>	<b>23583</b>	<b>2059</b>	Carryback	53	18
<b>Average Market Time</b>	<b>29.07</b>	<b>25.41</b>	Cash to Loan	63	8
			Conventional	17338	1455
			Rent/Lease	8	0
			SBA	2	0
			Wrap	3	0
			No Financing Reported	0	0
			<b>Total</b>	<b>23583</b>	<b>2059</b>

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*