

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
09/1/2004 - 9/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	0	1	0	3	2	0
\$20,000 - \$29,999	1	0	0	0	1	4	1
\$30,000 - \$39,999	4	1	0	3	8	4	3
\$40,000 - \$49,999	6	4	0	2	12	18	7
\$50,000 - \$59,999	14	5	0	3	22	37	10
\$60,000 - \$69,999	14	7	2	9	32	45	8
\$70,000 - \$79,999	16	3	1	12	32	65	20
\$80,000 - \$89,999	31	12	1	13	57	78	21
\$90,000 - \$99,999	22	23	8	7	60	101	7
\$100,000 - \$119,999	41	107	19	14	181	288	17
\$120,000 - \$139,999	51	219	64	9	343	246	6
\$140,000 - \$159,999	24	186	72	4	286	186	6
\$160,000 - \$179,999	11	147	61	8	227	166	1
\$180,000 - \$199,999	13	89	41	7	150	105	8
\$200,000 - \$249,999	19	123	109	6	257	215	8
\$250,000 - \$299,999	9	70	102	4	185	154	5
\$300,000 - \$399,999	13	49	97	1	160	205	15
\$400,000 - \$499,999	3	12	38	1	54	115	8
\$500,000 OR OVER	2	21	72	0	95	453	10
Totals	296	1078	688	103	2165	2487	161
Average Price							
(In Thousands \$)	138.7	182.4	293.6	124.1	209.0	416.5	221.7
Median Price							
(In Thousands \$)	118.0	156.9	230.0	105.0	162.0	181.9	105.5
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
439644.2	12785.7		452429.9				
Time on Market OF UNITS SOLD							
	#Single	#Condo	Types of Financing OF UNITS SOLD				
			#Single	#Condo			
1-30 Days	1056	41	FHA	85	7		
31-60 Days	552	27	VA	24	1		
61-90 Days	215	12	FMHA	0	0		
91-120 Days	89	5	Exchange	4	0		
121-180 Days	67	4	Cash	178	14		
More than 180 Days	26	11	Bond/IDA	235	12		
Total Units Sold	2062	103	Carryback	3	0		
Average Market Time	38.77	62.76	Cash to Loan	10	0		
			Conventional	1521	69		
			Rent/Lease	1	0		
			SBA	0	0		
			Wrap	1	0		
			No Financing Reported	0	0		
			Total	2062	103		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market