

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**PHOENIX ASSOCIATION OF REALTORS**  
**1/1/2005 - 1/31/2005**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	0	0	0	0	0
\$20,000 - \$29,999	1	1	0	0	2	1	0
\$30,000 - \$39,999	1	0	0	0	1	0	0
\$40,000 - \$49,999	5	2	0	2	9	2	1
\$50,000 - \$59,999	3	2	0	2	7	8	0
\$60,000 - \$69,999	11	2	0	3	16	9	3
\$70,000 - \$79,999	9	8	0	9	26	13	1
\$80,000 - \$89,999	15	10	0	3	28	11	3
\$90,000 - \$99,999	19	19	2	10	50	12	8
\$100,000 - \$119,999	39	58	10	13	120	43	2
\$120,000 - \$139,999	41	108	35	7	191	73	3
\$140,000 - \$159,999	20	123	43	6	192	44	4
\$160,000 - \$179,999	12	122	32	3	169	55	0
\$180,000 - \$199,999	8	88	40	4	140	58	1
\$200,000 - \$249,999	16	125	60	6	207	91	1
\$250,000 - \$299,999	10	66	67	2	145	62	2
\$300,000 - \$399,999	10	48	68	1	127	113	6
\$400,000 - \$499,999	1	21	37	2	61	70	4
\$500,000 OR OVER	3	30	77	2	112	145	3
<b>Totals</b>	<b>224</b>	<b>833</b>	<b>471</b>	<b>75</b>	<b>1603</b>	<b>810</b>	<b>42</b>
<b>Average Price</b>							
(In Thousands \$)	147.4	208.0	367.3	147.4	243.5	406.3	228.1
<b>Median Price</b>							
(In Thousands \$)	121.0	172.0	259.5	111.9	179.9	249.9	135.0
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>				
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>				
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>				
<b>379240.6</b>	<b>11052.9</b>		<b>390293.5</b>				
<b>Time on Market OF UNITS SOLD</b>			<b>Types of Financing OF UNITS SOLD</b>				
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	40	2	FHA		31	3	
31-60 Days	21	0	VA		12	0	
61-90 Days	14	0	FMHA		1	0	
91-120 Days	10	0	Exchange		4	1	
121-180 Days	4	1	Cash		205	15	
More than 180 Days	8	4	Bond/IDA		203	4	
<b>Total Units Sold</b>	1528	75	Carryback		6	1	
<b>Average Market Time</b>	4.08	14.07	Cash to Loan		3	0	
			Conventional		1062	51	
			Rent/Lease		1	0	
			SBA		0	0	
			Wrap		0	0	
			No Financing Reported		0	0	
			<b>Total</b>		<b>1528</b>	<b>75</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*