

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**PHOENIX ASSOCIATION OF REALTORS**  
**11/1/2004 - 11/30/2004**

PRICE CLASS /TYPE	Sales					Listings			
	0-2	3	4+	Condo	Total	Residential	Condo		
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed		
\$19,999 or under	2	1	0	0	3	3	0		
\$20,000 - \$29,999	1	0	0	1	2	5	0		
\$30,000 - \$39,999	1	2	0	0	3	9	0		
\$40,000 - \$49,999	3	1	0	3	7	20	2		
\$50,000 - \$59,999	8	3	0	2	13	31	10		
\$60,000 - \$69,999	12	5	0	4	21	42	7		
\$70,000 - \$79,999	14	11	2	8	35	49	15		
\$80,000 - \$89,999	14	12	3	16	45	54	6		
\$90,000 - \$99,999	22	21	3	12	58	82	12		
\$100,000 - \$119,999	72	112	24	16	224	220	13		
\$120,000 - \$139,999	44	138	44	8	234	240	8		
\$140,000 - \$159,999	27	184	53	7	271	147	6		
\$160,000 - \$179,999	24	134	53	8	219	130	3		
\$180,000 - \$199,999	10	80	49	4	143	105	5		
\$200,000 - \$249,999	13	117	91	6	227	191	7		
\$250,000 - \$299,999	10	47	67	2	126	154	5		
\$300,000 - \$399,999	6	52	80	14	152	196	17		
\$400,000 - \$499,999	1	13	38	1	53	140	9		
\$500,000 OR OVER	6	23	77	0	106	479	8		
<b>Totals</b>	<b>290</b>	<b>956</b>	<b>584</b>	<b>112</b>	<b>1942</b>	<b>2297</b>	<b>133</b>		
<b>Average Price</b>	<b>145.7</b>	<b>186.9</b>	<b>319.2</b>	<b>151.5</b>	<b>218.5</b>	<b>463.6</b>	<b>247.5</b>		
(In Thousands \$)									
<b>Median Price</b>	<b>118.5</b>	<b>159.0</b>	<b>235.0</b>	<b>114.0</b>	<b>163.4</b>	<b>205.0</b>	<b>121.5</b>		
(In Thousands \$)									
<b>Total Dollar Volume Single Family (In Thousands) 407324.7</b>	<b>Total Dollar Volume Condominium (In Thousands) 16963.1</b>			<b>Total Home Sales Dollar Value (In Thousands) 424287.9</b>					
<b>Time on Market OF UNITS SOLD</b>	<b>#Single</b>	<b>#Condo</b>	<b>Types of Financing OF UNITS SOLD</b>					<b>#Single</b>	<b>#Condo</b>
1-30 Days	246	12	FHA					45	1
31-60 Days	115	7	VA					23	1
61-90 Days	61	11	FMHA					0	0
91-120 Days	15	7	Exchange					2	0
121-180 Days	32	2	Cash					176	13
More than 180 Days	13	4	Bond/IDA					199	15
<b>Total Units Sold</b>	<b>1830</b>	<b>112</b>	Carryback					5	0
<b>Average Market Time</b>	<b>12.94</b>	<b>27.43</b>	Cash to Loan					8	0
			Conventional					1372	82
			Rent/Lease					0	0
			SBA					0	0
			Wrap					0	0
			No Financing Reported					0	0
			<b>Total</b>					<b>1830</b>	<b>112</b>

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*