

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
5/1/2004 - 5/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	0	0	0	5	1
\$20,000 - \$29,999	2	1	0	3	6	8	0
\$30,000 - \$39,999	1	1	0	5	7	17	6
\$40,000 - \$49,999	9	2	0	3	14	28	13
\$50,000 - \$59,999	10	2	1	4	17	40	16
\$60,000 - \$69,999	21	5	2	9	37	58	24
\$70,000 - \$79,999	18	18	0	4	40	79	44
\$80,000 - \$89,999	17	21	1	10	49	141	43
\$90,000 - \$99,999	32	25	10	14	81	162	25
\$100,000 - \$119,999	61	148	36	14	259	502	42
\$120,000 - \$139,999	41	211	64	12	328	652	14
\$140,000 - \$159,999	19	171	63	5	258	503	27
\$160,000 - \$179,999	17	125	53	2	197	374	14
\$180,000 - \$199,999	12	87	58	7	164	288	9
\$200,000 - \$249,999	21	90	96	5	212	435	16
\$250,000 - \$299,999	11	56	79	1	147	342	9
\$300,000 - \$399,999	7	38	78	4	127	363	11
\$400,000 - \$499,999	4	20	48	0	72	190	4
\$500,000 OR OVER	5	13	71	1	90	535	9
Totals	308	1034	660	103	2105	4722	327
Average Price	140.3	173.5	292.9	120.0	203.5	313.0	156.8
(In Thousands \$)							
Median Price	112.0	149.0	223.8	99.9	155.7	169.9	98.5
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
415920.1	12358.2			428278.3			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	602	21		FHA	139	9	
31-60 Days	681	37		VA	22	0	
61-90 Days	356	17		FMHA	0	0	
91-120 Days	169	8		Exchange	3	0	
121-180 Days	135	17		Cash	188	22	
More than 180 Days	59	3		Bond/IDA	219	7	
Total Units Sold	2002	103		Carryback	6	0	
Average Market Time	57.61	70.71		Cash to Loan	4	1	
				Conventional	1420	64	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	2002	103	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market