

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
6/1/2004 - 6/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	0	1	2	3	0
\$20,000 - \$29,999	1	0	0	0	1	8	0
\$30,000 - \$39,999	3	0	1	1	5	18	7
\$40,000 - \$49,999	8	1	0	3	12	32	16
\$50,000 - \$59,999	5	2	0	4	11	45	15
\$60,000 - \$69,999	15	11	0	13	39	62	28
\$70,000 - \$79,999	15	17	1	17	50	90	44
\$80,000 - \$89,999	22	19	4	11	56	125	47
\$90,000 - \$99,999	25	29	8	13	75	156	23
\$100,000 - \$119,999	51	147	34	12	244	450	46
\$120,000 - \$139,999	40	266	71	10	387	589	17
\$140,000 - \$159,999	18	180	87	4	289	509	16
\$160,000 - \$179,999	15	130	63	10	218	379	9
\$180,000 - \$199,999	7	105	54	6	172	250	8
\$200,000 - \$249,999	20	115	134	2	271	410	14
\$250,000 - \$299,999	18	62	86	0	166	321	11
\$300,000 - \$399,999	17	62	99	1	179	349	19
\$400,000 - \$499,999	0	19	70	0	89	196	11
\$500,000 OR OVER	5	28	72	1	106	531	8
Totals	286	1193	784	109	2372	4523	339
Average Price							
(In Thousands \$)	149.0	184.6	291.2	110.3	212.1	321.2	157.4
Median Price							
(In Thousands \$)	117.9	150.0	225.0	92.5	160.0	169.8	96.5
Total Dollar Volume Single Family (In Thousands)		Total Dollar Volume Condominium (In Thousands)		Total Home Sales Dollar Value (In Thousands)			
491188.8		12022.0		503210.8			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	722	30		FHA	133	5	
31-60 Days	819	34		VA	33	0	
61-90 Days	339	23		FMHA	1	0	
91-120 Days	185	10		Exchange	2	0	
121-180 Days	138	8		Cash	205	20	
More than 180 Days	60	4		Bond/IDA	223	6	
Total Units Sold	2263	109		Carryback	4	0	
Average Market Time	55.64	62.48		Cash to Loan	6	0	
				Conventional	1655	77	
				Rent/Lease	0	1	
				SBA	0	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	2263	109	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market