

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
1/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	11	7	0	1	19	3	0
\$20,000 - \$29,999	18	6	0	8	32	4	0
\$30,000 - \$39,999	40	15	3	17	75	5	0
\$40,000 - \$49,999	80	24	2	27	133	13	3
\$50,000 - \$59,999	91	32	3	44	170	22	7
\$60,000 - \$69,999	189	52	11	77	329	26	5
\$70,000 - \$79,999	197	131	14	113	455	26	3
\$80,000 - \$89,999	246	189	40	133	608	38	4
\$90,000 - \$99,999	289	297	63	128	777	41	5
\$100,000 - \$119,999	641	1473	334	151	2599	89	5
\$120,000 - \$139,999	479	2270	608	110	3467	116	3
\$140,000 - \$159,999	265	1972	710	71	3019	52	4
\$160,000 - \$179,999	192	1416	611	63	2282	47	0
\$180,000 - \$199,999	123	951	547	47	1669	36	2
\$200,000 - \$249,999	192	1234	1157	55	2638	90	3
\$250,000 - \$299,999	127	613	861	24	1626	70	3
\$300,000 - \$399,999	111	534	953	24	1622	115	7
\$400,000 - \$499,999	35	175	516	7	733	72	3
\$500,000 OR OVER	34	230	855	6	1125	325	5
Totals	3360	11621	7288	1106	23378	1190	62
Average Price	139.6	180.7	305.8	124.3	211.1	589.3	298.3
(In Thousands \$)							
Median Price	115.0	152.5	230.0	100.0	159.1	228.0	105.0
(In Thousands \$)							
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
4797714.9	137505.3		4935823.5				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo					
1-30 Days	6597	254	FHA	1275 59			
31-60 Days	6075	269	VA	285 6			
61-90 Days	2907	181	FMHA	7 1			
91-120 Days	1381	86	Exchange	27 2			
121-180 Days	1108	82	Cash	2199 185			
More than 180 Days	489	48	Bond/IDA	2338 102			
Total Units Sold	22269	1106	Carryback	78 4			
Average Market Time	44.91	56.36	Cash to Loan	69 2			
			Conventional	15976 744			
			Rent/Lease	4 1			
			SBA	3 0			
			Wrap	8 0			
			No Financing Reported	0 0			
			Total	22269 1106			

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market