

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**LAKE PLEASANT REGIONAL ASSOCIATION OF REALTORS**  
**1/1/2004 - 12/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	3	3	0	0
\$30,000 - \$39,999	9	2	0	13	24	0	0
\$40,000 - \$49,999	25	0	0	7	32	0	0
\$50,000 - \$59,999	31	2	0	12	45	0	0
\$60,000 - \$69,999	80	4	0	19	103	0	0
\$70,000 - \$79,999	130	9	0	24	163	1	1
\$80,000 - \$89,999	226	15	0	37	278	4	0
\$90,000 - \$99,999	201	12	2	24	239	3	0
\$100,000 - \$119,999	447	74	6	39	566	10	1
\$120,000 - \$139,999	471	209	16	25	721	4	0
\$140,000 - \$159,999	405	185	30	14	634	8	0
\$160,000 - \$179,999	364	162	49	3	578	13	0
\$180,000 - \$199,999	212	111	32	1	356	12	0
\$200,000 - \$249,999	281	138	37	1	457	38	0
\$250,000 - \$299,999	107	83	26	0	216	28	0
\$300,000 - \$399,999	63	72	31	0	166	26	0
\$400,000 - \$499,999	22	16	12	0	50	13	0
\$500,000 OR OVER	8	10	7	0	25	18	0
<b>Totals</b>	<b>3082</b>	<b>1104</b>	<b>248</b>	<b>222</b>	<b>4656</b>	<b>178</b>	<b>2</b>
<b>Average Price</b>	<b>148.1</b>	<b>186.9</b>	<b>232.6</b>	<b>92.5</b>	<b>159.2</b>	<b>281.8</b>	<b>89.5</b>
(In Thousands \$)							
<b>Median Price</b>	<b>135.9</b>	<b>164.9</b>	<b>190.6</b>	<b>89.5</b>	<b>144.9</b>	<b>230.0</b>	<b>85.0</b>
(In Thousands \$)							
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>				
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>				
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>				
<b>720518.6</b>	<b>20542.7</b>		<b>741061.3</b>				
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	2217	105		FHA	82	5	
31-60 Days	695	34		VA	31	1	
61-90 Days	400	17		FMHA	3	0	
91-120 Days	157	15		Exchange	4	0	
121-180 Days	146	7		Cash	1468	86	
More than 180 Days	57	8		Bond/IDA	321	14	
<b>Total Units Sold</b>	<b>4434</b>	<b>222</b>		Carryback	13	1	
<b>Average Market Time</b>	<b>30.82</b>	<b>41.83</b>		Cash to Loan	15	0	
				Conventional	2497	115	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>4434</b>	<b>222</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*