

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**GLENDALEWEST MARICOPA BOARD OF REALTORS**  
**1/1/2004 - 12/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	3	1	1	7	2	0
\$20,000 - \$29,999	11	8	0	3	22	2	0
\$30,000 - \$39,999	29	16	2	15	62	3	0
\$40,000 - \$49,999	50	32	6	27	115	6	0
\$50,000 - \$59,999	65	45	7	36	153	15	2
\$60,000 - \$69,999	78	44	9	29	160	12	0
\$70,000 - \$79,999	110	83	15	46	254	21	0
\$80,000 - \$89,999	132	159	26	32	349	18	1
\$90,000 - \$99,999	166	187	37	29	419	16	1
\$100,000 - \$119,999	276	790	163	28	1257	28	0
\$120,000 - \$139,999	206	1326	317	19	1868	42	0
\$140,000 - \$159,999	101	926	372	13	1412	35	0
\$160,000 - \$179,999	74	594	305	6	979	30	0
\$180,000 - \$199,999	47	378	250	2	677	22	0
\$200,000 - \$249,999	69	415	432	1	917	47	3
\$250,000 - \$299,999	19	191	307	0	517	37	0
\$300,000 - \$399,999	24	136	347	1	508	49	0
\$400,000 - \$499,999	14	27	117	0	158	29	0
\$500,000 OR OVER	4	25	98	0	127	52	3
<b>Totals</b>	<b>1477</b>	<b>5385</b>	<b>2811</b>	<b>288</b>	<b>9961</b>	<b>466</b>	<b>10</b>
<b>Average Price</b>	<b>120.7</b>	<b>155.7</b>	<b>226.2</b>	<b>83.3</b>	<b>168.3</b>	<b>272.6</b>	<b>397.0</b>
(In Thousands \$)							
<b>Median Price</b>	<b>107.0</b>	<b>140.0</b>	<b>189.9</b>	<b>77.5</b>	<b>141.0</b>	<b>199.9</b>	<b>117.9</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 1652804.2</b>	<b>Total Dollar Volume Condominium (In Thousands) 24000.9</b>			<b>Total Home Sales Dollar Value (In Thousands) 1676805.1</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	3817	134		FHA	513	8	
31-60 Days	2207	62		VA	164	1	
61-90 Days	1022	30		FMHA	2	0	
91-120 Days	474	19		Exchange	15	0	
121-180 Days	370	9		Cash	2281	152	
More than 180 Days	224	8		Bond/IDA	805	18	
<b>Total Units Sold</b>	<b>9673</b>	<b>288</b>		Carryback	36	0	
<b>Average Market Time</b>	<b>39.87</b>	<b>39.52</b>		Cash to Loan	17	0	
				Conventional	5828	109	
				Rent/Lease	6	0	
				SBA	2	0	
				Wrap	4	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>9673</b>	<b>288</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*