

**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report**

09/1/2004 - 9/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	4	1	1	1	7	13	0
\$20,000 - \$29,999	4	3	0	1	8	32	1
\$30,000 - \$39,999	14	4	1	3	22	43	11
\$40,000 - \$49,999	21	9	1	11	42	117	22
\$50,000 - \$59,999	33	19	0	14	66	159	27
\$60,000 - \$69,999	44	20	4	35	103	226	28
\$70,000 - \$79,999	66	25	3	33	127	292	49
\$80,000 - \$89,999	114	47	9	43	213	304	48
\$90,000 - \$99,999	117	55	16	31	219	342	34
\$100,000 - \$119,999	215	329	66	46	656	798	49
\$120,000 - \$139,999	224	704	178	42	1148	857	30
\$140,000 - \$159,999	148	734	220	26	1128	709	17
\$160,000 - \$179,999	93	636	232	26	987	640	22
\$180,000 - \$199,999	69	370	194	15	648	468	14
\$200,000 - \$249,999	111	457	479	22	1069	812	18
\$250,000 - \$299,999	53	272	402	10	737	727	18
\$300,000 - \$399,999	62	194	439	17	712	857	30
\$400,000 - \$499,999	27	76	206	5	314	567	42
\$500,000 OR OVER	15	99	346	11	471	2366	56
<b>Totals</b>	<b>1434</b>	<b>4054</b>	<b>2797</b>	<b>392</b>	<b>8677</b>	<b>10329</b>	<b>516</b>
<b>Average Price</b>	<b>152.7</b>	<b>191.6</b>	<b>320.2</b>	<b>149.4</b>	<b>224.7</b>	<b>483.9</b>	<b>253.8</b>
(In Thousands \$)							
<b>Median Price</b>	<b>126.0</b>	<b>162.0</b>	<b>249.9</b>	<b>107.9</b>	<b>170.0</b>	<b>212.5</b>	<b>109.9</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 1891105.5</b>	<b>Total Dollar Volume Condominium (In Thousands) 58556.0</b>			<b>Total Home Sales Dollar Value (In Thousands) 1949661.5</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	4333	182		FHA	270	19	
31-60 Days	2167	84		VA	77	3	
61-90 Days	796	41		FMHA	2	1	
91-120 Days	349	24		Exchange	13	0	
121-180 Days	269	27		Cash	958	77	
More than 180 Days	139	24		Bond/IDA	924	36	
<b>Total Units Sold</b>	<b>8284</b>	<b>392</b>		Carryback	25	3	
<b>Average Market Time</b>	<b>39.09</b>	<b>57.31</b>		Cash to Loan	27	2	
				Conventional	5981	251	
				Rent/Lease	4	0	
				SBA	1	0	
				Wrap	2	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>8284</b>	<b>392</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*