

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/2003 - 10/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	5	5	2	0	12	21	0
\$20,000 - \$29,999	9	2	1	1	13	50	4
\$30,000 - \$39,999	13	9	0	5	27	126	14
\$40,000 - \$49,999	29	14	0	10	53	231	44
\$50,000 - \$59,999	29	13	1	10	53	250	69
\$60,000 - \$69,999	55	20	1	33	109	418	84
\$70,000 - \$79,999	83	46	7	31	167	534	130
\$80,000 - \$89,999	103	47	14	33	197	736	122
\$90,000 - \$99,999	114	108	17	23	262	874	131
\$100,000 - \$119,999	238	473	108	51	870	2384	167
\$120,000 - \$139,999	175	644	172	49	1040	3019	134
\$140,000 - \$159,999	94	536	205	31	866	2712	97
\$160,000 - \$179,999	64	336	187	16	603	1978	63
\$180,000 - \$199,999	33	208	170	15	426	1501	52
\$200,000 - \$249,999	49	264	307	11	631	2386	80
\$250,000 - \$299,999	35	130	208	9	382	1769	74
\$300,000 - \$399,999	39	109	236	7	391	1992	78
\$400,000 - \$499,999	11	42	126	3	182	1011	30
\$500,000 OR OVER	6	68	177	6	257	3236	60
Totals	1184	3074	1939	344	6541	25228	1433
Average Price	132.8	175.5	584.8	138.8	287.2	318.8	174.8
(In Thousands \$)							
Median Price	112.0	145.0	214.2	110.0	149.9	173.5	117.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 1830647.8	Total Dollar Volume Condominium (In Thousands) 47734.6			Total Home Sales Dollar Value (In Thousands) 1878382.4			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	1908	107		FHA	548	21	
31-60 Days	1956	100		VA	134	5	
61-90 Days	1116	58		FMHA	2	0	
91-120 Days	529	34		Exchange	11	2	
121-180 Days	448	28		Cash	831	91	
More than 180 Days	240	17		Bond/IDA	581	22	
Total Units Sold	6197	344		Carryback	23	2	
Average Market Time	61.55	65.56		Cash to Loan	8	2	
				Conventional	4050	199	
				Rent/Lease	5	0	
				SBA	1	0	
				Wrap	3	0	
				No Financing Reported	0	0	
				Total	6197	344	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market