

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

11/1/2003 - 11/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	5	7	4	0	16	17	0
\$20,000 - \$29,999	5	0	1	0	6	51	2
\$30,000 - \$39,999	15	4	1	7	27	127	22
\$40,000 - \$49,999	17	9	3	9	38	223	38
\$50,000 - \$59,999	17	12	3	17	49	259	59
\$60,000 - \$69,999	51	19	4	21	95	394	87
\$70,000 - \$79,999	70	34	9	19	132	523	118
\$80,000 - \$89,999	80	49	16	20	165	709	120
\$90,000 - \$99,999	96	109	16	27	248	825	123
\$100,000 - \$119,999	220	447	77	40	784	2251	166
\$120,000 - \$139,999	155	593	159	27	934	2950	133
\$140,000 - \$159,999	89	454	170	20	733	2604	86
\$160,000 - \$179,999	57	285	140	16	498	1930	67
\$180,000 - \$199,999	47	157	150	9	363	1410	52
\$200,000 - \$249,999	52	220	259	11	542	2288	83
\$250,000 - \$299,999	39	108	182	5	334	1740	78
\$300,000 - \$399,999	23	90	216	13	342	1873	82
\$400,000 - \$499,999	8	52	76	3	139	974	32
\$500,000 OR OVER	8	57	180	3	248	3132	58
Totals	1054	2706	1666	267	5693	24280	1406
Average Price	135.1	173.3	292.1	136.1	199.3	321.1	179.5
(In Thousands \$)							
Median Price	115.0	142.0	215.0	107.0	149.5	172.9	118.5
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 1098003.9	Total Dollar Volume Condominium (In Thousands) 36347.5			Total Home Sales Dollar Value (In Thousands) 1134351.4			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	1574	83		FHA	482	11	
31-60 Days	1848	80		VA	93	0	
61-90 Days	933	48		FMHA	2	0	
91-120 Days	497	23		Exchange	7	1	
121-180 Days	377	18		Cash	782	57	
More than 180 Days	197	15		Bond/IDA	527	36	
Total Units Sold	5426	267		Carryback	28	1	
Average Market Time	61.56	66.88		Cash to Loan	18	1	
				Conventional	3478	155	
				Rent/Lease	3	0	
				SBA	1	0	
				Wrap	5	5	
				No Financing Reported	0	0	
				Total	5426	267	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market