

**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report**

11/1/2004 - 11/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	3	2	0	0	5	9	0
\$20,000 - \$29,999	10	2	0	1	13	21	0
\$30,000 - \$39,999	10	6	0	5	21	44	7
\$40,000 - \$49,999	21	8	0	14	43	99	8
\$50,000 - \$59,999	26	9	2	9	46	150	16
\$60,000 - \$69,999	54	19	4	11	88	195	27
\$70,000 - \$79,999	71	31	6	29	137	242	33
\$80,000 - \$89,999	78	45	6	35	164	234	25
\$90,000 - \$99,999	88	62	7	37	194	290	28
\$100,000 - \$119,999	227	268	58	48	601	602	40
\$120,000 - \$139,999	223	475	109	28	835	705	26
\$140,000 - \$159,999	162	686	186	23	1057	511	16
\$160,000 - \$179,999	135	592	194	21	942	522	17
\$180,000 - \$199,999	77	428	212	14	731	406	17
\$200,000 - \$249,999	123	537	409	29	1098	827	23
\$250,000 - \$299,999	75	268	319	13	675	649	16
\$300,000 - \$399,999	52	212	346	23	633	908	37
\$400,000 - \$499,999	28	82	190	4	304	597	41
\$500,000 OR OVER	27	113	340	4	484	2384	47
<b>Totals</b>	<b>1490</b>	<b>3845</b>	<b>2388</b>	<b>348</b>	<b>8071</b>	<b>9395</b>	<b>424</b>
<b>Average Price</b> (In Thousands \$)	<b>161.1</b>	<b>201.7</b>	<b>338.7</b>	<b>152.4</b>	<b>232.6</b>	<b>526.3</b>	<b>280.2</b>
<b>Median Price</b> (In Thousands \$)	<b>134.0</b>	<b>170.0</b>	<b>250.0</b>	<b>114.9</b>	<b>176.0</b>	<b>241.5</b>	<b>144.0</b>
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>Total Dollar Volume Condominium (In Thousands)</b>			<b>Total Home Sales Dollar Value (In Thousands)</b>			
<b>1824611.6</b>	<b>53043.2</b>			<b>1877654.8</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	967	51		FHA	158	6	
31-60 Days	445	17		VA	57	2	
61-90 Days	212	19		FMHA	1	0	
91-120 Days	79	9		Exchange	14	1	
121-180 Days	108	8		Cash	970	75	
More than 180 Days	79	9		Bond/IDA	909	36	
<b>Total Units Sold</b>	<b>7723</b>	<b>348</b>		Carryback	21	0	
<b>Average Market Time</b>	<b>12.46</b>	<b>20.87</b>		Cash to Loan	21	0	
				Conventional	5571	228	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>7723</b>	<b>348</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*