

**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report**

**03/01/2004 - 03/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	7	18	8	5	38	14	0
\$20,000 - \$29,999	7	5	1	3	16	48	1
\$30,000 - \$39,999	38	8	3	12	61	110	27
\$40,000 - \$49,999	51	10	0	8	69	188	47
\$50,000 - \$59,999	45	13	0	19	77	222	49
\$60,000 - \$69,999	58	26	2	34	120	318	93
\$70,000 - \$79,999	110	46	3	31	190	465	113
\$80,000 - \$89,999	137	84	25	35	281	650	137
\$90,000 - \$99,999	132	126	25	39	322	717	121
\$100,000 - \$119,999	313	562	114	65	1054	1850	133
\$120,000 - \$139,999	249	804	171	69	1293	2655	136
\$140,000 - \$159,999	164	644	234	35	1077	2510	114
\$160,000 - \$179,999	121	440	203	24	788	2024	64
\$180,000 - \$199,999	70	256	202	15	543	1386	33
\$200,000 - \$249,999	125	379	419	14	937	2249	61
\$250,000 - \$299,999	55	193	298	9	555	1686	51
\$300,000 - \$399,999	62	179	337	7	585	1858	51
\$400,000 - \$499,999	23	82	154	3	262	1011	27
\$500,000 OR OVER	12	122	339	3	476	3072	63
<b>Totals</b>	<b>1779</b>	<b>3997</b>	<b>2538</b>	<b>430</b>	<b>8744</b>	<b>23033</b>	<b>1321</b>
<b>Average Price</b>	<b>140.2</b>	<b>182.8</b>	<b>324.7</b>	<b>125.0</b>	<b>212.5</b>	<b>340.3</b>	<b>178.5</b>
(In Thousands \$)							
<b>Median Price</b>	<b>119.0</b>	<b>149.0</b>	<b>230.0</b>	<b>109.0</b>	<b>155.0</b>	<b>179.0</b>	<b>112.9</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 1803968.7</b>	<b>Total Dollar Volume Condominium (In Thousands) 53754.6</b>			<b>Total Home Sales Dollar Value (In Thousands) 1857723.3</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	2645	133		FHA	575	13	
31-60 Days	2703	121		VA	131	6	
61-90 Days	1339	73		FMHA	1	0	
91-120 Days	696	32		Exchange	9	2	
121-180 Days	623	41		Cash	1344	105	
More than 180 Days	308	30		Bond/IDA	836	38	
<b>Total Units Sold</b>	<b>8314</b>	<b>430</b>		Carryback	44	1	
<b>Average Market Time</b>	<b>59.86</b>	<b>73.1</b>		Cash to Loan	33	3	
				Conventional	5323	262	
				Rent/Lease	11	0	
				SBA	0	0	
				Wrap	7	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>8314</b>	<b>430</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*