

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

7/1/2004 - 7/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	5	3	0	10	14	0
\$20,000 - \$29,999	7	3	0	0	10	34	2
\$30,000 - \$39,999	16	7	0	3	26	72	15
\$40,000 - \$49,999	27	4	3	4	38	149	45
\$50,000 - \$59,999	34	8	0	15	57	179	36
\$60,000 - \$69,999	50	15	0	21	86	248	74
\$70,000 - \$79,999	81	32	4	40	157	380	81
\$80,000 - \$89,999	101	78	3	49	231	454	108
\$90,000 - \$99,999	115	91	13	37	256	466	74
\$100,000 - \$119,999	228	394	107	51	780	1355	79
\$120,000 - \$139,999	230	791	169	46	1236	1867	73
\$140,000 - \$159,999	123	765	266	40	1194	1685	45
\$160,000 - \$179,999	85	588	278	19	970	1423	29
\$180,000 - \$199,999	70	381	248	15	714	956	20
\$200,000 - \$249,999	89	482	516	18	1105	1624	35
\$250,000 - \$299,999	49	218	401	8	676	1247	51
\$300,000 - \$399,999	44	181	443	16	684	1481	66
\$400,000 - \$499,999	20	76	222	1	319	839	47
\$500,000 OR OVER	14	97	378	2	491	2735	83
Totals	1385	4216	3054	385	9040	17208	963
Average Price	144.4	186.4	313.1	130.8	220.4	377.3	224.3
(In Thousands \$)							
Median Price	122.5	157.5	239.9	110.0	168.0	185.5	107.9
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 1942037.7	Total Dollar Volume Condominium (In Thousands) 50350.5			Total Home Sales Dollar Value (In Thousands) 1992388.1			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	3186	137		FHA	338	26	
31-60 Days	3024	115		VA	109	0	
61-90 Days	1305	59		FMHA	3	0	
91-120 Days	571	32		Exchange	7	0	
121-180 Days	374	26		Cash	918	69	
More than 180 Days	194	16		Bond/IDA	935	28	
Total Units Sold	8655	385		Carryback	30	0	
Average Market Time	50.72	60.31		Cash to Loan	20	1	
				Conventional	6280	261	
				Rent/Lease	8	0	
				SBA	1	0	
				Wrap	6	0	
				No Financing Reported	0	0	
				Total	8655	385	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market