

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

12/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	6	3	3	2	14	16	1
\$20,000 - \$29,999	8	2	0	1	11	48	2
\$30,000 - \$39,999	20	6	1	5	32	118	21
\$40,000 - \$49,999	32	20	1	7	60	213	42
\$50,000 - \$59,999	36	19	2	12	69	254	52
\$60,000 - \$69,999	58	24	4	16	102	364	84
\$70,000 - \$79,999	81	34	11	42	168	516	121
\$80,000 - \$89,999	101	91	9	32	233	682	117
\$90,000 - \$99,999	121	122	19	27	289	784	120
\$100,000 - \$119,999	202	450	103	51	806	2169	155
\$120,000 - \$139,999	172	586	141	31	930	2769	129
\$140,000 - \$159,999	105	472	174	29	780	2493	96
\$160,000 - \$179,999	73	301	181	15	570	1961	72
\$180,000 - \$199,999	54	185	149	9	397	1418	50
\$200,000 - \$249,999	76	239	268	15	598	2230	73
\$250,000 - \$299,999	44	96	190	16	346	1704	65
\$300,000 - \$399,999	35	134	254	14	437	1827	50
\$400,000 - \$499,999	15	51	125	2	193	926	29
\$500,000 OR OVER	12	74	236	0	322	3050	54
Totals	1251	2909	1871	326	6357	23542	1333
Average Price							
(In Thousands \$)	136.9	175.8	320.2	129.6	208.3	323.8	172.3
Median Price							
(In Thousands \$)	116.0	143.9	222.9	107.0	151.0	174.8	116.0
Total Dollar Volume Single Family (In Thousands)	1281684.7		Total Dollar Volume Condominium (In Thousands)	42256.7		Total Home Sales Dollar Value (In Thousands)	1323941.4
Time on Market OF UNITS SOLD	#Single #Condo		Types of Financing OF UNITS SOLD				
	#Single	#Condo	#Single		#Condo		
1-30 Days	1776	85	FHA	444	23		
31-60 Days	1910	97	VA	93	2		
61-90 Days	1134	59	FMHA	2	0		
91-120 Days	540	37	Exchange	10	1		
121-180 Days	431	26	Cash	1039	77		
More than 180 Days	240	22	Bond/IDA	546	29		
Total Units Sold	6031	326	Carryback	34	1		
Average Market Time	63.13	71.6	Cash to Loan	21	0		
			Conventional	3836	193		
			Rent/Lease	3	0		
			SBA	0	0		
			Wrap	3	0		
			No Financing Reported	0	0		
			Total	6031	326		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market