

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

12/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	4	11	5	0	20	11	0
\$20,000 - \$29,999	9	2	0	0	11	20	1
\$30,000 - \$39,999	15	5	1	3	24	39	5
\$40,000 - \$49,999	22	6	1	10	39	88	7
\$50,000 - \$59,999	33	14	3	12	62	140	16
\$60,000 - \$69,999	46	16	3	13	78	176	25
\$70,000 - \$79,999	60	26	4	29	119	216	28
\$80,000 - \$89,999	85	41	1	28	155	219	19
\$90,000 - \$99,999	96	52	14	40	202	249	26
\$100,000 - \$119,999	191	266	56	43	556	547	21
\$120,000 - \$139,999	212	451	105	42	810	618	21
\$140,000 - \$159,999	154	591	142	28	915	478	18
\$160,000 - \$179,999	115	539	182	22	858	524	19
\$180,000 - \$199,999	64	446	178	24	712	478	18
\$200,000 - \$249,999	87	526	396	32	1041	820	24
\$250,000 - \$299,999	82	276	330	19	707	629	17
\$300,000 - \$399,999	66	254	386	19	725	904	37
\$400,000 - \$499,999	33	78	242	9	362	527	37
\$500,000 OR OVER	20	110	371	5	506	2304	43
Totals	1394	3710	2420	378	7902	8987	382
Average Price							
(In Thousands \$)	160.7	204.6	343.4	155.4	237.0	535.7	292.9
Median Price							
(In Thousands \$)	130.0	172.0	265.0	125.0	181.9	244.9	164.9
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
1813948.8	58756.0		1872704.9				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo	
1-30 Days	443	20	FHA		140	8	
31-60 Days	233	14	VA		57	2	
61-90 Days	131	11	FMHA		0	0	
91-120 Days	55	6	Exchange		14	1	
121-180 Days	49	10	Cash		971	65	
More than 180 Days	60	10	Bond/IDA		946	48	
Total Units Sold	7524	378	Carryback		21	4	
Average Market Time	7.75	17.54	Cash to Loan		14	4	
			Conventional		5358	245	
			Rent/Lease		3	1	
			SBA		0	0	
			Wrap		0	0	
			No Financing Reported		0	0	
			Total		7524	378	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market