

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

8/1/2004 - 8/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	2	0	5	14	0
\$20,000 - \$29,999	9	3	0	2	14	33	0
\$30,000 - \$39,999	16	7	0	3	26	56	12
\$40,000 - \$49,999	25	4	1	9	39	122	24
\$50,000 - \$59,999	20	16	1	16	53	164	24
\$60,000 - \$69,999	47	16	2	24	89	220	33
\$70,000 - \$79,999	69	31	6	29	135	324	60
\$80,000 - \$89,999	99	51	9	51	210	323	66
\$90,000 - \$99,999	133	94	9	36	272	331	37
\$100,000 - \$119,999	230	387	80	44	741	895	49
\$120,000 - \$139,999	207	780	148	44	1179	995	54
\$140,000 - \$159,999	135	811	249	25	1220	843	23
\$160,000 - \$179,999	94	581	293	25	993	692	25
\$180,000 - \$199,999	58	371	232	18	679	518	12
\$200,000 - \$249,999	97	508	503	24	1132	805	15
\$250,000 - \$299,999	38	228	385	18	669	677	31
\$300,000 - \$399,999	46	202	445	25	718	848	35
\$400,000 - \$499,999	24	77	229	4	334	610	39
\$500,000 OR OVER	14	106	359	5	484	2272	79
Totals	1363	4274	2953	402	8992	10742	618
Average Price	146.8	190.6	312.4	146.4	222.0	456.4	264.1
(In Thousands \$)							
Median Price	122.0	158.5	245.0	112.0	168.0	195.0	120.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 1937101.5	Total Dollar Volume Condominium (In Thousands) 58852.7			Total Home Sales Dollar Value (In Thousands) 1995954.3			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	3361	129		FHA	313	20	
31-60 Days	3034	126		VA	103	3	
61-90 Days	1201	77		FMHA	4	0	
91-120 Days	471	34		Exchange	23	3	
121-180 Days	345	18		Cash	984	76	
More than 180 Days	169	18		Bond/IDA	903	48	
Total Units Sold	8590	402		Carryback	27	1	
Average Market Time	47.13	60.48		Cash to Loan	22	1	
				Conventional	6207	250	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	3	0	
				No Financing Reported	0	0	
				Total	8590	402	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market