

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

9/1/2003 - 9/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	4	9	5	0	18	29	0
\$20,000 - \$29,999	5	5	1	3	14	59	5
\$30,000 - \$39,999	21	8	3	10	42	124	16
\$40,000 - \$49,999	28	9	1	8	46	212	43
\$50,000 - \$59,999	23	17	1	19	60	232	65
\$60,000 - \$69,999	61	21	3	24	109	395	86
\$70,000 - \$79,999	79	41	4	32	156	522	115
\$80,000 - \$89,999	103	66	11	32	212	690	128
\$90,000 - \$99,999	109	116	18	33	276	873	104
\$100,000 - \$119,999	214	507	96	52	869	2457	162
\$120,000 - \$139,999	184	676	183	33	1076	3108	139
\$140,000 - \$159,999	93	603	196	25	917	2652	88
\$160,000 - \$179,999	60	370	202	20	652	1987	69
\$180,000 - \$199,999	36	202	212	7	457	1447	51
\$200,000 - \$249,999	56	281	358	9	704	2330	94
\$250,000 - \$299,999	29	125	266	9	429	1746	75
\$300,000 - \$399,999	28	114	249	4	395	2021	100
\$400,000 - \$499,999	12	47	125	0	184	1015	32
\$500,000 OR OVER	6	53	192	1	252	3114	69
Totals	1151	3270	2126	321	6868	25013	1441
Average Price							
(In Thousands \$)	129.5	167.6	285.8	113.1	195.3	316.6	183.9
Median Price							
(In Thousands \$)	113.0	144.9	217.0	100.0	150.0	170.5	120.0
Total Dollar Volume Single Family (In Thousands)	1304763.3		Total Dollar Volume Condominium (In Thousands)		Total Home Sales Dollar Value (In Thousands)		
	1304763.3		36304.7		1341068.0		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	1923	70	FHA	637	26		
31-60 Days	2142	78	VA	121	3		
61-90 Days	1193	65	FMHA	3	0		
91-120 Days	611	32	Exchange	9	2		
121-180 Days	443	50	Cash	823	72		
More than 180 Days	235	26	Bond/IDA	631	24		
Total Units Sold	6547	321	Carryback	32	1		
Average Market Time	61.64	86.36	Cash to Loan	23	0		
			Conventional	4253	193		
			Rent/Lease	5	0		
			SBA	1	0		
			Wrap	9	0		
			No Financing Reported	0	0		
			Total	6547	321		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market