

**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report**

**03/01/2003 - 03/31/2003**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total Units	Residential	Condo
	Bedrm	Bedrm	Bedrm			Listed	Listed
\$19,999 or under	4	13	6	4	27	16	0
\$20,000 - \$29,999	2	1	0	1	4	39	6
\$30,000 - \$39,999	21	1	1	6	29	127	17
\$40,000 - \$49,999	27	10	2	10	49	237	56
\$50,000 - \$59,999	40	12	1	14	67	299	57
\$60,000 - \$69,999	80	27	3	24	134	419	125
\$70,000 - \$79,999	95	38	7	23	163	570	177
\$80,000 - \$89,999	139	82	12	42	275	833	170
\$90,000 - \$99,999	122	140	19	32	313	961	121
\$100,000 - \$119,999	245	515	109	50	919	2690	203
\$120,000 - \$139,999	171	635	163	40	1009	3316	182
\$140,000 - \$159,999	88	533	180	20	821	2811	117
\$160,000 - \$179,999	80	279	202	22	583	2108	74
\$180,000 - \$199,999	39	172	180	15	406	1679	75
\$200,000 - \$249,999	70	226	310	27	633	2656	108
\$250,000 - \$299,999	34	124	207	5	370	1933	94
\$300,000 - \$399,999	20	106	213	8	347	2252	104
\$400,000 - \$499,999	9	48	101	4	162	1315	34
\$500,000 OR OVER	6	59	168	1	234	3507	62
<b>Totals</b>	<b>1292</b>	<b>3021</b>	<b>1884</b>	<b>348</b>	<b>6545</b>	<b>27768</b>	<b>1782</b>
<b>Average Price</b> (In Thousands \$)	<b>125.4</b>	<b>169.3</b>	<b>274.8</b>	<b>126.1</b>	<b>188.7</b>	<b>314.0</b>	<b>169.1</b>
<b>Median Price</b> (In Thousands \$)	<b>110.0</b>	<b>141.0</b>	<b>209.0</b>	<b>109.0</b>	<b>145.0</b>	<b>175.0</b>	<b>116.9</b>
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>Total Dollar Volume Condominium (In Thousands)</b>			<b>Total Home Sales Dollar Value (In Thousands)</b>			
<b>1191275.3</b>	<b>43872.9</b>			<b>1235148.2</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>					
1-30 Days	1719	64	FHA	799	32		
31-60 Days	1893	99	VA	120	2		
61-90 Days	1124	57	FMHA	3	0		
91-120 Days	596	56	Exchange	8	2		
121-180 Days	590	41	Cash	821	70		
More than 180 Days	275	31	Bond/IDA	498	29		
<b>Total Units Sold</b>	<b>6197</b>	<b>348</b>	Carryback	44	2		
<b>Average Market Time</b>	<b>66.48</b>	<b>85.76</b>	Cash to Loan	18	2		
			Conventional	3872	208		
			Rent/Lease	8	1		
			SBA	0	0		
			Wrap	6	0		
			No Financing Reported	0	0		
			<b>Total</b>	<b>6197</b>	<b>348</b>		

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*