

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

1/1/03 - 1/31/03

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	6	7	0	0	13	21	0
\$20,000 - \$29,999	4	1	0	0	5	36	6
\$30,000 - \$39,999	12	9	0	8	29	122	20
\$40,000 - \$49,999	19	6	0	10	35	262	57
\$50,000 - \$59,999	33	10	2	21	66	303	61
\$60,000 - \$69,999	62	19	2	25	108	424	121
\$70,000 - \$79,999	68	31	4	25	128	568	155
\$80,000 - \$89,999	94	67	12	34	207	834	195
\$90,000 - \$99,999	106	94	20	24	244	999	130
\$100,000 - \$119,999	152	393	70	37	652	2685	213
\$120,000 - \$139,999	112	462	116	34	724	3248	203
\$140,000 - \$159,999	84	411	144	30	669	2873	120
\$160,000 - \$179,999	53	186	148	9	396	2170	81
\$180,000 - \$199,999	26	124	113	10	273	1731	73
\$200,000 - \$249,999	37	154	228	9	428	2669	124
\$250,000 - \$299,999	21	85	161	6	273	1928	96
\$300,000 - \$399,999	17	76	151	3	247	2142	104
\$400,000 - \$499,999	4	27	82	0	113	1302	40
\$500,000 OR OVER	8	42	99	1	150	3559	60
Totals	918	2204	1352	286	4760	27876	1859
Average Price	124.3	165.8	270.1	112.1	184.2	313.5	168.3
(In Thousands \$)							
Median Price	106.5	140.0	209.9	96.9	143.1	175.0	117.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 844891.6	Total Dollar Volume Condominium (In Thousands) 32061.8			Total Home Sales Dollar Value (In Thousands) 876953.4			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	997	76		FHA	578	27	
31-60 Days	1222	69		VA	111	3	
61-90 Days	1022	56		FMHA	1	0	
91-120 Days	554	39		Exchange	10	0	
121-180 Days	460	21		Cash	686	74	
More than 180 Days	219	25		Bond/IDA	368	14	

Total Units Sold	4474	286		Carryback	26	1
Average Market Time	72.81	78.59		Cash to Loan	14	0
				Conventional	2663	167
				Rent/Lease	8	0
				SBA	1	0
				Wrap	8	0
				No Financing Reported	0	0
				Total	4474	286

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market