

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

1/1/2004 - 1/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	4	4	2	0	10	17	0
\$20,000 - \$29,999	9	7	0	1	17	52	2
\$30,000 - \$39,999	11	5	0	4	20	136	29
\$40,000 - \$49,999	22	11	1	8	42	221	49
\$50,000 - \$59,999	31	7	1	13	52	255	54
\$60,000 - \$69,999	58	14	2	18	92	352	99
\$70,000 - \$79,999	64	27	7	21	119	539	122
\$80,000 - \$89,999	94	64	11	35	204	688	127
\$90,000 - \$99,999	84	82	12	33	211	810	125
\$100,000 - \$119,999	177	334	53	31	595	2201	160
\$120,000 - \$139,999	149	491	112	20	772	2918	138
\$140,000 - \$159,999	101	448	138	22	709	2636	99
\$160,000 - \$179,999	78	241	159	15	493	2042	70
\$180,000 - \$199,999	42	164	141	6	353	1495	43
\$200,000 - \$249,999	53	186	182	13	434	2425	72
\$250,000 - \$299,999	33	96	158	12	299	1829	59
\$300,000 - \$399,999	34	101	156	10	301	1918	58
\$400,000 - \$499,999	8	38	86	5	137	974	26
\$500,000 OR OVER	7	66	183	2	258	3199	60
Totals	1059	2386	1404	269	5118	24707	1392
Average Price	135.8	179.7	317.0	137.5	206.1	327.1	172.8
(In Thousands \$)							
Median Price	118.0	145.0	215.0	101.0	150.5	175.0	112.9
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 1017696.3	Total Dollar Volume Condominium (In Thousands) 36992.7			Total Home Sales Dollar Value (In Thousands) 1054689.0			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	1337	58		FHA	365	8	
31-60 Days	1383	80		VA	90	1	
61-90 Days	1000	56		FMHA	0	1	
91-120 Days	546	34		Exchange	5	0	
121-180 Days	387	22		Cash	783	89	
More than 180 Days	196	19		Bond/IDA	443	26	
Total Units Sold	4849	269		Carryback	28	1	
Average Market Time	66.69	77.11		Cash to Loan	17	1	
				Conventional	3107	142	
				Rent/Lease	2	0	
				SBA	1	0	
				Wrap	8	0	
				No Financing Reported	0	0	
				Total	4849	269	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market