



**Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report – ARMLS Total  
For 6/1/2014 To 6/30/2014**

| Price Class                | Single Family - Detached<br>Number of Bedrooms |         |           |         | All Other Types<br>Number of Bedrooms |         |           |         | Manufactured<br>Number of Bedrooms |        |           |        | Active Listings |           |               | Sales Pending |           |               |
|----------------------------|--|---------|-----------|---------|---------------------------------------|---------|-----------|---------|------------------------------------|--------|-----------|--------|-----------------|-----------|---------------|---------------|-----------|---------------|
|                            | 2 or less                                      | 3       | 4 or more | Total   | 2 or less                             | 3       | 4 or more | Total   | 2 or less                          | 3      | 4 or more | Total  | Single Family   | All Other | Manu-factured | Single Family | All Other | Manu-factured |
| \$29,999.99 and under      | 5  | 3       | 1         | 9       | 19                                    | 3       |           | 22      | 3                                  | 3      |           | 6      | 22              | 24        | 16            | 8             | 7         | 5             |
| \$30,000-\$39,999.99       | 2  | 5       |           | 7       | 18                                    | 3       |           | 21      | 9                                  | 1      |           | 10     | 28              | 77        | 26            | 16            | 22        | 5             |
| \$40,000-\$49,999.99       | 9  | 10      | 1         | 20      | 25                                    | 6       |           | 31      | 11                                 | 1      | 2         | 14     | 41              | 117       | 46            | 26            | 24        | 14            |
| \$50,000-\$59,999.99       | 8  | 9       | 1         | 18      | 35                                    | 2       | 1         | 38      | 12                                 | 3      | 1         | 16     | 63              | 120       | 85            | 31            | 32        | 10            |
| \$60,000-\$69,999.99       | 10   | 21      | 5         | 36      | 36                                    | 4       | 2         | 42      | 5                                  | 8      |           | 13     | 86              | 134       | 107           | 49            | 37        | 19            |
| \$70,000-\$79,999.99       | 22   | 24      | 7         | 53      | 57                                    | 3       |           | 60      | 7                                  | 9      | 3         | 19     | 99              | 186       | 125           | 47            | 50        | 11            |
| \$80,000-\$89,999.99       | 17   | 40      | 13        | 70      | 62                                    | 9       | 2         | 73      | 4                                  | 6      | 3         | 13     | 114             | 154       | 88            | 55            | 50        | 18            |
| \$90,000-\$99,999.99       | 19   | 38      | 15        | 72      | 47                                    | 7       |           | 54      | 5                                  | 5      | 1         | 11     | 194             | 154       | 89            | 97            | 50        | 12            |
| \$100,000-\$119,999.99     | 71   | 182     | 66        | 319     | 69                                    | 20      | 2         | 91      | 4                                  | 4      | 2         | 10     | 605             | 297       | 106           | 318           | 90        | 8             |
| \$120,000-\$139,999.99     | 61   | 344     | 126       | 531     | 91                                    | 19      | 1         | 111     | 5                                  | 6      | 2         | 13     | 1248            | 324       | 107           | 553           | 84        | 10            |
| \$140,000-\$159,999.99     | 64   | 364     | 175       | 603     | 58                                    | 22      | 2         | 82      | 1                                  | 3      | 4         | 8      | 1612            | 280       | 73            | 556           | 73        | 7             |
| \$160,000-\$179,999.99     | 72   | 330     | 201       | 603     | 47                                    | 19      | 3         | 69      |                                    | 5      | 1         | 6      | 1580            | 247       | 46            | 559           | 63        | 1             |
| \$180,000-\$199,999.99     | 51   | 312     | 140       | 503     | 22                                    | 14      | 4         | 40      | 1                                  |        |           | 1      | 1547            | 241       | 45            | 454           | 47        | 2             |
| \$200,000-\$249,999.99     | 70   | 516     | 403       | 989     | 54                                    | 35      |           | 89      |                                    | 2      |           | 2      | 3103            | 398       | 36            | 906           | 69        | 5             |
| \$250,000-\$299,999.99     | 48   | 291     | 384       | 723     | 21                                    | 18      | 1         | 40      |                                    |        |           | 0      | 2583            | 268       | 25            | 666           | 34        |               |
| \$300,000-\$399,999.99     | 46   | 253     | 446       | 745     | 21                                    | 24      | 1         | 46      |                                    | 1      |           | 1      | 3845            | 342       | 8             | 649           | 44        |               |
| \$400,000-\$499,999.99     | 19   | 78      | 214       | 311     | 21                                    | 13      |           | 34      |                                    |        |           | 0      | 1954            | 170       | 6             | 289           | 25        |               |
| \$500,000-\$549,999.99     | 5  | 27      | 67        | 99      | 4                                     | 1       |           | 5       |                                    |        |           | 0      | 505             | 56        |               | 66            | 2         |               |
| \$550,000-\$749,999.99     | 2  | 61      | 142       | 205     | 6                                     | 3       |           | 9       |                                    |        |           | 0      | 1490            | 93        | 4             | 195           | 19        |               |
| \$750,000-\$999,999.99     | 3  | 14      | 84        | 101     | 3                                     | 1       |           | 4       |                                    |        |           | 0      | 916             | 60        | 2             | 93            | 4         |               |
| \$1,000,000-\$1,249,999.99 |  | 5       | 30        | 35      | 2                                     | 1       | 1         | 4       |                                    |        |           | 0      | 288             | 14        |               | 29            | 3         |               |
| \$1,250,000-\$1,499,999.99 |  | 6       | 17        | 23      | 1                                     |         |           | 1       |                                    |        |           | 0      | 352             | 16        |               | 30            |           |               |
| \$1,500,000-\$1,999,999.99 |  | 3       | 27        | 30      |                                       | 1       |           | 1       |                                    |        |           | 0      | 327             | 12        | 1             | 23            |           |               |
| \$2,000,000-\$2,999,999.99 |  | 1       | 16        | 17      |                                       |         |           | 0       |                                    |        |           | 0      | 272             | 9         |               | 13            | 1         |               |
| \$3,000,000 and over       |  |         | 7         | 7       |                                       |         |           | 0       |                                    |        |           | 0      | 241             | 3         | 2             | 10            |           |               |
| ***Totals***               | 604  | 2937    | 2588      | 6129    | 719                                   | 228     | 20        | 967     | 67                                 | 57     | 19        | 143    | 23115           | 3796      | 1043          | 5738          | 830       | 127           |
| ***Average***              | 185,392  | 219,535 | 357,581   | 274,461 | 148,383                               | 219,218 | 202,783   | 166,210 | 68,961                             | 98,690 | 103,600   | 85,413 | 437,149         | 227,743   | 241,361       | 276,482       | 174,390   | 87,526        |
| ***Median***               | 162,000  | 185,000 | 265,000   | 210,000 | 117,000                               | 172,804 | 145,000   | 128,000 | 59,900                             | 83,500 | 91,000    | 75,000 | 274,900         | 163,500   | 94,900        | 209,000       | 129,999   | 79,900        |

| Property Type            | Volume               | Median Sold Price |
|--------------------------|----------------------|-------------------|
| Single Family - Detached | 1,682,171,071        | 210,000           |
| All Other                | 160,725,068          | 128,000           |
| Manufactured             | 12,214,119           | 75,000            |
| <b>All</b>               | <b>1,855,110,258</b> | <b>195,000</b>    |

| Unit Sales by Financing Type |             |            |            |
|------------------------------|-------------|------------|------------|
|                              | -Sgl Fam-   | -Other-    | -Mfg-      |
| Bond/IDA                     | 6           | 0          | 0          |
| Carryback                    | 15          | 4          | 9          |
| Cash                         | 1307        | 472        | 75         |
| Cash to Loan                 | 26          | 4          | 1          |
| Conventional                 | 2711        | 376        | 33         |
| Exchange                     | 5           | 0          | 0          |
| FHA                          | 1536        | 80         | 19         |
| FMHA                         | 34          | 0          | 0          |
| Rent/Lease                   | 1           | 0          | 0          |
| SBA                          | 1           | 0          | 1          |
| VA                           | 485         | 31         | 5          |
| Wrap                         | 2           | 0          | 0          |
| <b>Total Sales</b>           | <b>6129</b> | <b>967</b> | <b>143</b> |

| Unit Sales by Time on Market |             |            |            |
|------------------------------|-------------|------------|------------|
|                              | -Sgl Fam-   | -Other-    | -Mfg-      |
| 1-30 Days                    | 2698        | 356        | 52         |
| 31-60 Days                   | 1199        | 222        | 29         |
| 61-90 Days                   | 809         | 133        | 14         |
| 91-120 Days                  | 498         | 88         | 10         |
| More Than 120 Days           | 925         | 168        | 38         |
| <b>Total Sales</b>           | <b>6129</b> | <b>967</b> | <b>143</b> |